FTSE 100: LONDON’S GLOBAL BENCHMARK

The UK has always been at the forefront of financial innovation, bringing UK and international companies and investors together to raise and invest capital efficiently. Firms from 100 countries are listed on London Stock Exchange and the FTSE 100 index is seen as the global benchmark for blue-chip firms listed on our markets. An index tracks the performance of a basket of securities and is increasingly used by investors to issue investment products, such as exchange traded funds (ETFs), and to measure performance.

Created by FTSE Russell over 30 years ago, the FTSE 100, as its name suggests, tracks the performance of the 100 largest eligible companies listed on London Stock Exchange ranked in order by their market capitalisation. When the FTSE 100 first launched, the combined value of companies was around £160 billion, but today this stands at over £2 trillion—a testament to the growth of our global capital markets.

Constituents of the index operate in more than 150 countries around the world and more than two thirds of their revenues are generated overseas, with the ability to report in a wide variety of currencies including US Dollars. They represent diversified sectors too, operating across more than 10 sectors with consumer materials and basic materials leading the way. Global household names include Barclays, BP, Diageo, Easyjet, and Legal & General. Constituents also mirror the evolution of our dynamic economy, with the likes of food order and delivery service, Just Eat, starting its public life on our High Growth Segment and now a constituent of the FTSE 100.

Like most financial innovation, the growth of indexes was born out of customer demand. Today, some $15 trillion in global assets under management are benchmarked to FTSE Russell indexes and the Group provides data and analytics tools in addition to the thousands of indexes that they calculate daily.

Passive investment in equities has risen by almost 400 per cent in the last twenty years, an approach increasingly deployed by investors both large and small. In turn, it has also led to the emergence of more bespoke indexes, such as those screening constituents linked to environmental, social and governance (ESG) factors and “Smart-Beta” indexes, which track alternative strategies rather than the traditional market-cap weightings.

Through London, global blue-chips are looking outwards whilst securing strong inward investor support. Deep market liquidity provides them with increased access to long-term capital, allowing them to innovate, grow and create jobs. This is a clear demonstration of international investor confidence in UK plc. And more broadly, deep and liquid capital markets reduce the cost of investment capital and global clearing liquidity pools cut the cost of regulatory capital.

The FTSE 100 complies with the highest governance standards, with rule-based methodologies and independent governance committees. Making sure that indexes serve their users—that they are constructed with transparency, objectivity and integrity—is crucial.

Public awareness of indexes is at an all-time high and has become a key component of financial market infrastructure. The FTSE 100 remains the UK’s globally recognised benchmark. FTSE 100 constituents have embraced innovative new strategies, fostered global outlooks and driven economic success in the UK and in the countries in which they operate. We look forward to welcoming the company leaders of tomorrow from across the world seeking to achieve the FTSE 100’s aspirational status.

Nikhil Rathi
CEO, London Stock Exchange Plc
FINANCING THE BUSINESS THAT BUILD THE FUTURE

We’re proud of our steadfast partnerships with visionary businesses. Financial solutions tailored to business needs are essential for growth. Whether it’s through strategic financing, capital raising or risk management, companies can ignite growth with Barclays.

barclays.com/IB

SUPPORTING ENTERPRISE AND GROWTH IN THE UK

For more than 325 years, Barclays has supported our customers and clients in the UK, helping them to invest, innovate and grow in complex and sometimes turbulent times. Over the same period, the City of London has developed into a pre-eminent global financial centre, the most advanced and liquid capital market in Europe, with the London Stock Exchange at its heart.

When Barclays launched its European equities trading business in 2009, it was the LSE’s chief executive who we asked to ring the newly installed brass bell for the first time in our Canary Wharf trading floor. Since that time our close brokerage and advisory relationship with the LSE has continued to deepen and flourish.

The UK is a global financial services powerhouse, home to a rich ecosystem of world-class firms, including now the cutting edge fintech businesses that will keep London at the forefront of developments in the global financial markets for decades to come.

The development of our own business reflects that richness and sophistication. As a transatlantic consumer and wholesale bank with global reach, we bridge the great capital markets of London and New York, supporting the increasingly global companies of the FTSE 100 and beyond wherever they look for opportunity and growth. Over the past five years, Barclays has held the position of number one debt arranger for UK corporates and serves as corporate broker to a quarter of its companies, a privileged role that brings unique strategic insight to our clients — and we are the number one trader of UK equities.

Today, of course, the City faces a period of uncertainty as the UK prepares to leave the European Union. Nevertheless, we are confident that London will adapt and continue to thrive as it has in the past, and that the City’s capital markets, with the LSE at their centre, will continue to fulfil their vital role supporting enterprise and growth in the UK, Europe, and around the world, including the LSE itself, as we have for centuries.

And because London is our home, we are fully committed to playing our part in its continuing success. Our integrated corporate and investment bank supports a growing number of FTSE 250 firms and we are a leader in bringing private companies to the public equity markets. Through our support for the Northern Powerhouse and the launch of our own Midlands Growth Fund, for example, we are actively supporting growth across the UK, while our RISE centres in London and Manchester are incubating the fintech startups on which the City’s future prosperity depends.

So despite the inevitable uncertainty, we remain optimistic about the City, and the UK, and we look forward to continuing to support our customers and clients here and around the world, including the LSE itself, as we have for centuries.

Jes Staley
Group Chief Executive, Barclays

Barclays offers investment banking products and services to its clients through Barclays Bank PLC. Barclays Bank PLC is authorised in the United Kingdom by the UK Prudential Regulation Authority and regulated by the UK Financial Conduct Authority and the UK Prudential Regulation Authority and is registered in England No. 1209531. Registered Office: 1 Churchill Place, London E14 5HP, United Kingdom. Barclays undertakes its US securities and investment banking business in the name of its wholly-owned subsidiary Barclays Capital Inc., an SIPC and FINRA member.

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WELCOME TO FTSE 100 COMPANIES

The FTSE 100 is a market-capitalisation weighted index of UK-listed blue chip companies. The index is designed to measure the performance of the 100 largest companies traded on London Stock Exchange.

FTSE 100 AT A GLANCE

29 companies of the FTSE 100 in February 2018 are amongst the original FTSE 100 companies

£2tn+ FTSE 100 Market Cap, as of February 2018

6.8m+ Number of employees worldwide in the FTSE 100 companies

70%+ of the revenues of the FTSE 100 companies are derived from international markets
FTSE 100 – DID YOU KNOW?

FTSE 100 MARKET CAP
£2tn+
AS OF FEBRUARY 2018

QUARTERLY REVIEW
BARCLAYS' CURRENT MARKET CAP IS EQUIVALENT TO 36% OF THE TOTAL MARKET CAP OF THE FTSE 100 IN 1984. *FEBRUARY 2018

HIGHEST CLOSING VALUE
7,778.64
REACHED ON 12 JANUARY 2018

THEN AND NOW
29
29 COMPANIES OF THE FTSE 100 IN FEBRUARY 2018 ARE AMONGST THE ORIGINAL FTSE 100 COMPANIES

CONTINUOUS CONSTITUENTS OF FTSE 100
19 COMPANIES HAVE BEEN CONTINUOUS MEMBERS OF THE FTSE 100 SINCE ITS INCEPTION

INTERNATIONAL MARKETS
70%+ OF REVENUES OF FTSE 100 COMPANIES ARE DERIVED FROM INTERNATIONAL MARKETS

DOMESTIC REVENUES
10 COMPANIES DERIVE 100% OF THEIR REVENUES EXCLUSIVELY FROM THE UK

A TRULY INTERNATIONAL INDEX

150+
COUNTRIES FTSE 100 OPERATE IN

INTERNATIONAL MARKETS
70%+ OF REVENUES OF FTSE 100 COMPANIES ARE DERIVED FROM INTERNATIONAL MARKETS

DOMESTIC REVENUES
10 COMPANIES DERIVE 100% OF THEIR REVENUES EXCLUSIVELY FROM THE UK

COUNTRIES
150+
COUNTRIES FTSE 100 OPERATE IN

HEADQUARTERS OF FTSE 100 COMPANIES

AMERICAS
UK
EUROPE
AFRICA
AUSTRALASIA
3
79
13
3
2

INTERNATIONAL MARKETS
70%+ OF REVENUES OF FTSE 100 COMPANIES ARE DERIVED FROM INTERNATIONAL MARKETS

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AMERICAS
UK
EUROPE
AFRICA
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3
79
13
3
2
**FTSE 100 COMPANIES IN 1984**

**FTSE 100 INDEX WAS LAUNCHED ON 3RD JANUARY 1984**

**OVERALL MARKET CAP**

£160bn*

**MARKET VALUE NEEDED TO ENTER IN THE INDEX**

£100m

**INDEX VALUE**

1,000

**TOP 5 LARGEST FTSE 100 COMPANIES BY MARKET CAP – 1984**

BRITISH PETROLEUM CO

SHELL TRANS & TRAD CO

GENERAL ELECTRIC

IMPERIAL CHEMICAL INDUSTRIES

MARKS & SPENCER

**ICB SECTOR CLASSIFICATION**

- Basic Materials: 11
- Consumer Goods: 13
- Consumer Services: 21
- Financials: 22
- Healthcare: 6
- Industrials: 16
- Oil & Gas: 2
- Technology: 2
- Telecoms: 2
- Utilities: 5

**ORIGINAL FTSE 100 COMPANIES**

Allied-Lyons
Associated British Foods
Associated Dairies
British American Tobacco
BICC
BOC
BPB Industries
BTR
Bass
Beecham
Berisford
Blue Circle Industries
Boots
British Aerospace
British & Commonwealth Shipping
British Electric Tracton
British Home Stores
BP
Boiler
Buxton
Cable & Wireless
Cadbury Schweppes
Charterhouse J. Rothschild
Commercial Union Assurance
Consolidated gold Field
Courtaulds
Dalglyth
Distillers
Edinburgh Investment Trust
English China Clays
Esco International
Ferranti
Fisons
General Accident Fire & Life Assurance
General Electric
Glaxo
Globe Investment Trust
Grand Metropolitan
ICI
Imperial Continental Gas
Imperial Johnson Matthey
Ladbrokes
Land Securities
Legal & General
Lloyds Bank
MEG
MFI Furniture
Magnet & Southern
Marks & Spencer
Midland Bank
National Westminster Bank
Northern Foods
Pearson (S) & Son
Peninsular & Oriental Steam
Pilkington Brothers
Pluses
Prudential Assurance
RMC
Racal Electronics
Rank Organisation
Reckitt & Colman
Redland
Read International
Rio Tinto-Zinc
Rowntree-Mackintosh
Royal Bank of Scotland
Royal Insurance
3 Sainsbury
Scottish & Newcastle Brewers
Sears
Sedgwick
Shell Transport & trading
Smith & Nephew
Standard Chartered
Standard Telephone & Cable
Sun Alliance & London Insurance
Sun Life Assurance Society
Tarmac
Tesco
Thorn EMI
Trafford House
Trusthouse Forte
Ulster
Unilever
United Biscuits
Whitebread
George Wimpey

**FTSE 100 COMPANIES IN 2018**

**OVERALL MARKET CAP**

£2tn+

**MARKET VALUE NEEDED TO ENTER IN THE INDEX**

£4bn+

**81%**

THE MARKET CAP OF FTSE 100 COMPANIES REPRESENTS 81% OF THE MARKET CAP OF FTSE-ALL SHARES

**TOP 10 LARGEST FTSE 100 COMPANIES BY MARKET CAP:**

ROYAL DUTCH SHELL
HSBC
BRITISH AMERICAN TOBACCO
BP PLC
GLAXOSMITHKLINE

**ICB SECTOR CLASSIFICATION**

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- Oil & Gas: 2
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- Telecoms: 2
- Utilities: 5

**% OF REVENUES FROM GLOBAL MARKETS**

- Basic Materials: 98%
- Consumer Goods: 98%
- Healthcare: 94%
- Oil & Gas: 93%
- Industrials: 88%
- Financials: 85%
- Telecoms: 85%
- Consumer Services: 84%
- Utilities: 28%

**MARKET CAP (£bn)**

- Industrials: £146bn
- Financials: £474bn
- Consumer Goods: £339bn
- Basic Materials: £213bn
- Oil & Gas: £287bn
- Utilities: £214bn

* as of December 1984, first data available

* data as of 28th February 2018
BASIC MATERIALS

Basic Materials sector includes companies involved in the discovery, development and processing of raw materials.

The sector includes the following sub-sectors: Chemicals, Forestry & Paper, Industrial Metals & Mining, Precious Metals & General Mining.

SECTOR AT A GLANCE

11 companies
There are 11 companies in the Basic Materials sector included in the FTSE 100

£213bn+
Market Capitalisation of the Basic Materials companies in the FTSE 100

98%
Revenues generated from international markets by Basic Materials companies listed in the FTSE 100

494,000+
Number of employees worldwide in Basic Materials companies listed in the FTSE 100
ANGLO AMERICAN PLC

Anglo American is a globally diversified mining business. Our portfolio of world-class competitive mining operations and undeveloped resources provides the raw materials to meet the growing consumer-driven demands of the world’s developed and maturing economies. As a responsible miner – of diamonds (through De Beers), copper, platinum and other precious metals, iron ore, coal and nickel – we are the custodians of what are precious natural resources. We work together with our key partners and stakeholders to unlock the long-term value that those resources represent for our shareholders and for the communities and countries in which we operate – creating sustainable value and making a real difference.

2017

Anglo American celebrated its centenary

ANTOFAGASTA PLC

Antofagasta plc is engaged in copper mining, including exploration and development, the transportation of freight by rail and road and the distribution of water.

1888

Listing year on London Stock Exchange
Croda International is engaged in manufacturing specialty chemicals. It supplies specialty ingredients for the personal care industry, pharmaceutical and nutritional markets. It also sells coating and polymer, and adhesives.

CRODA INTERNATIONAL PLC

Croda's first manufacturing site opened

“Since 1851 we’ve been developing and contributing to the industries, communities and economies around the world”

BHP BILLITON PLC

BHP Billiton is a global resources company. BHP Billiton operates under a Dual Listed Company (DLC) structure, which consists of the BHP Billiton Limited Group and the BHP Billiton plc Group, operating as a single economic entity. As of June 30 2017, BHP Billiton operated four reportable segments: Petroleum, which is involved in the exploration, development and production of oil and gas; Copper, which is involved in the mining of copper, silver, lead, zinc, molybdenum, uranium and gold; Iron ore, which is involved in the mining of iron ore; and Coal, which is involved in the mining of metallurgical coal and thermal (energy) coal.

BHP BILLITON PLC

bhp.com

MATERIALS PRODUCED
Coal, copper, iron ore and petroleum

SECTOR
Basic Materials

INDUSTRY
Metals & Mining

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market

TRADING SERVICE
SETS

ADMISSION TO TRADING
28 July 1997

ISIN
GB0000566504

TICKER SYMBOL
BLT

MARKET CAP (IN MILLIONS)*
£31,347.37

COUNTRIES OF OPERATION
25

NO. OF EMPLOYEES
65,000

REVENUES FROM INTERNATIONAL MARKETS
100%

TRADING DATA*
AVERAGE DAILY VALUE TRADED
£129,324,727

AVERAGE DAILY NO. OF TRADES
19,202

1815

Since 1851 we’ve been developing and contributing to the industries, communities and economies around the world"

CRODA

croda.com

MARKET SECTORS
Personal Care, Life Sciences (Crop Care and Health Care) and Performance Technologies (coatings and polymers, geotechnologies, home care, lubricants and polymer additives)

SECTOR
Basic Materials

INDUSTRY
Chemicals

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market

TRADING SERVICE
SETS

ADMISSION TO TRADING
10 June 1964

ISIN
GB00BYZWX769

TICKER SYMBOL
CRDA

MARKET CAP (IN MILLIONS)*
£6,072.97

COUNTRIES OF OPERATION
37

NO. OF EMPLOYEES
4,309

REVENUES FROM INTERNATIONAL MARKETS
N/A

TRADING DATA*
AVERAGE DAILY VALUE TRADED
£17,343,249

AVERAGE DAILY NO. OF TRADES
4,037

1815

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croda.com

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SECTOR
Basic Materials

INDUSTRY
Chemicals

1925

Croda's first manufacturing site opened

“Since 1851 we’ve been developing and contributing to the industries, communities and economies around the world”

BHP BILLITON PLC

bhp.com

MATERIALS PRODUCED
Coal, copper, iron ore and petroleum

SECTOR
Basic Materials

INDUSTRY
Metals & Mining

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market

TRADING SERVICE
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FTSE 100, Main Market

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FRESNILLO PLC

Fresnillo is engaged in the exploration, development, and production of gold and silver properties in Mexico. Its properties include Fresnillo, Saucito, Cienega (including the San Ramon satellite mine), Herradura, Soledad-Dipolos and Noche Buena.

14m+ tonnes of steel produced in 2017

500 years of operation in Fresnillo’s flagship mine in Mexico

500 years of operation in Fresnillo’s flagship mine in Mexico

14m+ tonnes of steel produced in 2017
JOHNSON MATTHEY PLC

Johnson Matthey is a global leader in science that enables a cleaner and healthier world. With over 200-years of sustained commitment to innovation and scientific breakthroughs, our technologies improve the function, performance and safety of our customer’s products. Our science has a global impact in areas such as low emission transport, pharmaceuticals, chemical processing and making the most efficient use of the planet’s natural resources. Today more than 13,000 Johnson Matthey professionals collaborate with our network of customers and partners to make a real difference to the world around us.

20m tonnes p.a. of pollutants prevented from entering the air thanks to Johnson Matthey products
Mondi plc offers paper and packaging products. It is fully integrated across packaging and paper value chain from managing forests and producing pulp, paper and compound plastics, to developing industrial and consumer packaging solutions.

2.3m hectares of forests are managed by Mondi plc

Randgold Resources is engaged in the exploration and development of gold deposits in Sub-Saharan Africa. It operates five gold mines in Africa: Loulo, Gounkoto and Morila in Mali; Tongon in Côte d’Ivoire; and Kibali in the DRC.
Rio Tinto PLC

Rio Tinto is engaged in finding, mining and processing mineral resources. Rio Tinto has four product groups: iron ore, which supplies the global seaborne iron ore trade; aluminium, which includes bauxite mines, alumina refineries, and aluminium smelters; Copper and Diamonds, which has managed operations in Australia, Canada, Mongolia and the U.S., and non-managed operations in Chile and Indonesia, with by-product including gold, silver, molybdenum and others such as sulphuric acid, rhenium, and lead carbonate; and energy and minerals, which comprises mining, refining and marketing operations across bauxite, coal, iron ore concentrate and pellets, salt, titanium dioxide and uranium sectors.

MATERIALS PRODUCED
Iron ore, copper, diamonds, gold, silver, energy and minerals (coal, iron ore concentrate, salt, titanium dioxide and uranium)

SECTOR
Basic Materials

INDUSTRY
Metals & Mining

A world-leading IPO market

The UK is home to 4 fintech ‘unicorns’

100+ IPOs
We saw over 100 IPOs on London Stock Exchange in 2017, an increase of 54% by number of IPOs compared to 2016, and more than anywhere else in Europe

£40.4bn+
More than £40.4bn was raised in London through IPOs and follow on capital combined this year, 34% higher than in 2016

£14.8bn+
More than £14.8bn was raised through IPOs, nearly 4 times higher than the next European competitor

9/10
London’s IPOs became even more international in 2017, with 9/10 of the top IPOs by size coming from outside of the UK

20
North American companies chose London for their listing in 2017

£5bn+
Over £5bn has been raised on AIM in follow-on fundraising from existing issuers in 2017, +27% compared to 2016

To find out more please contact us at issuerservices@lseg.com or visit www.lsegissuerservices.com
CONSUMER GOODS

The Consumer Goods sector comprises companies involved in the end result production or manufacturing of goods that are readily available for consumption.

This sector includes the following sub-sectors: Automobile & Parts, Food & Beverage, Personal & Household Goods (inc Home Construction, Leisure Goods, and Tobacco).

SECTOR AT A GLANCE

13 companies
There are 13 companies in the Consumer Goods sector included in the FTSE 100

88%
Revenues generated from international markets by Consumer Goods companies listed in the FTSE 100

£339bn
Market Capitalisation of the Consumer Goods companies in the FTSE 100

575,000+
Number of employees worldwide in Consumer Goods companies listed in the FTSE 100
ASSOCIATED BRITISH FOODS PLC

Associated British Foods plc is a diversified international food, ingredients and retail group with sales of £15.4bn, 133,000 employees and operations in 50 countries across Europe, southern Africa, the Americas, Asia and Australia. Our purpose is to provide safe, nutritious, affordable food and clothing that is great value for money. Our business is split into five segments: Grocery, Sugar, Agriculture, Ingredients, and Retail.

BARRATT DEVELOPMENTS PLC

Barratt Developments plc is engaged in acquiring and developing land, planning, designing and constructing residential property developments and selling the homes it builds throughout Britain.

450,000+

homes built by Barratt Developments since 1958

100+
countries where Associated British Foods products are sold
BRITISH AMERICAN TOBACCO PLC

British American Tobacco plc manufactures and sells cigarettes and other tobacco products under the brands Dunhill, Kent, Lucky Strike, Pall Mall and Rothmans. It also offers Vapour Products, like e-cigarettes, and Tobacco Heating Products.

BERKELEY GROUP HOLDINGS PLC

The Berkeley Group builds beautiful, successful places in London, Birmingham and the South East, blending homes, parks and public realm with great facilities to create fantastic communities where people love to live, whilst delivering strong, risk-adjusted returns to our shareholders which makes this possible. We work together with councils and communities to tackle the shortage of good quality homes and we make a lasting contribution to the landscape and the places we help create.

First major housebuilder in Britain to become carbon positive
COCA-COLA HBC AG

Coca-Cola HBC AG through its subsidiary is engaged in the production, selling and distribution of non-alcoholic ready-to-drink beverages under the franchise from the Coca-Cola Company.

BURBERRY GROUP PLC

Burberry Group plc is a global British luxury brand with heritage in design, innovation and craftsmanship. The company designs, develops, makes and sells products under the Burberry brand.

BURBERRY

burberryplc.com
BRANDS
Burberry
SECTOR
Consumer Goods
INDUSTRY
Personal Goods

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market
TRADING SERVICE
SETS
ADMISSION TO TRADING
18 July 2002
ISIN
GB0031743007
TICKER SYMBOL
BRBY
MARKET CAP (IN MILLIONS)*
£6,413.59
COUNTRIES OF OPERATION
63+
NO. OF EMPLOYEES
10,000+
REVENUES FROM INTERNATIONAL MARKETS
90%+
TRADING DATA*
AVERAGE DAILY VALUE TRADED
£26,801,152
AVERAGE DAILY NO. OF TRADES
4,955

2bn+
unit cases sold every year

BURBERRY

Burberry stores worldwide

BURBERRY

burberryplc.com
BRANDS
Burberry
SECTOR
Consumer Goods
INDUSTRY
Personal Goods

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market
TRADING SERVICE
SETS
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NO. OF EMPLOYEES
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REVENUES FROM INTERNATIONAL MARKETS
90%+
TRADING DATA*
AVERAGE DAILY VALUE TRADED
£26,801,152
AVERAGE DAILY NO. OF TRADES
4,955

BURBERRY

Burberry stores worldwide

CONSUMER GOODS

COCA-COLA HBC AG

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**GKN PLC**

GKN plc is a British engineering company. It designs, manufactures and services systems and components for original equipment manufacturers.

**AREAS OF FOCUS**

Products manufactured for Aerospace, Driveline, Powder Metallurgy, Wheels & Structures and Off-Highway Powertrain

**SECTOR**

Consumer Goods

**INDUSTRY**

Automobiles & Parts

**AT A GLANCE**

**MARKET SEGMENT**

FTSE 100, Main Market

**TRADING SERVICE**

SETS

**ADMISSION TO TRADING**

1 August 2001

**ISIN**

GB0030646508

**TICKER SYMBOL**

GKN

**MARKET CAP (IN MILLIONS)***

£7,520.52

**COUNTRIES OF OPERATION**

30+

**NO. OF EMPLOYEES**

59,800

**REVENUES FROM INTERNATIONAL MARKETS**

82%

**TRADING DATA**

**AVERAGE DAILY VALUE TRADED**

£44,295,590

**AVERAGE DAILY NO. OF TRADES**

7,867

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**DIAGEO PLC**

Diageo is a global leader in beverage alcohol with an outstanding collection of brands across spirits and beer. Their products are sold in more than 180 countries around the world. Brands include Johnnie Walker, Crown Royal, J&B, Buchanan’s and Windsor whiskies, Smirnoff, Cîroc and Ketel One vodkas, Captain Morgan, Baileys, Don Julio, Tanqueray and Guinness.

**BRANDS**

Johnnie Walker, Smirnoff, Baileys, Captain Morgan, Tanqueray, Guinness, Don Julio and Crown Royal

**SECTOR**

Consumer Goods

**INDUSTRY**

Beverages

**AT A GLANCE**

**MARKET SEGMENT**

FTSE 100, Main Market

**TRADING SERVICE**

SETS

**ADMISSION TO TRADING**

17 December 1997

**ISIN**

GB0002374006

**TICKER SYMBOL**

DGE

**MARKET CAP (IN MILLIONS)***

£60,514.96

**COUNTRIES OF OPERATION**

N/A

**NO. OF EMPLOYEES**

30,400

**REVENUES FROM INTERNATIONAL MARKETS**

N/A

**TRADING DATA**

**AVERAGE DAILY VALUE TRADED**

£113,666,982

**AVERAGE DAILY NO. OF TRADES**

12,359

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Every time you travel by road or air almost anywhere in the world it is likely that GKN is helping you on your way.
PERSIMMON PLC

Persimmon plc, through its subsidiaries, is engaged in the housebuilding business in the United Kingdom. It trades under the brand names of Persimmon Homes, Charles Church, Westbury Partnerships and Space4.

“...we are significantly stepping up our level of NGP activity in 2018 and beyond, expanding our portfolio with new product launches in new and existing markets...”

Founded in 1972, Persimmon plc is one of the UK’s leading housebuilders today.
TAYLOR WIMPEY PLC

Taylor Wimpey is one of the UK’s largest residential housing developers operating at a local level from 24 regional businesses across the UK. The Group also has operations in Spain. Taylor Wimpey builds a wide range of homes, from one bedroom apartments to five bedroom houses, with a broad price range including both private and affordable homes. Taylor Wimpey works closely with local communities and partners to create well designed, sustainable neighbourhoods where customers want to live, grow and thrive and which are valued by local communities. As a responsible developer, Taylor Wimpey also provides investment in local infrastructure, public transport, and community and educational facilities in the areas it builds homes.

RECKITT BENCKISER GROUP PLC

Reckitt Benckiser Group plc is a consumer health and hygiene company. It manufactures and sells branded products in the health, hygiene and home categories such as Calgon, Lysol, Finish, and Mucinex.
UNILEVER PLC

Unilever plc is engaged in the household products industry. The company is a supplier of fast moving consumer goods. Its areas of operations are personal care, home care, foods and refreshment.

2bn people use Unilever products every day

UNILEVER PLC

unilever.com

BRANDS
Belvita, Comfort, Dove, Flora, Hellmann's, Knorr, Lipton, Lynx, Magnum, Persil, Sure, Saf, Tes & Gap, Alberto Hakari, Ben & Jerry’s, Carlton Dry, Cif, Cornetto, Marmite, Real, Simple, Soleto, St Ives, TRESemmé, Vaseline, Wall’s, Cillafins, Lynx, PG Tips and Pot Noodle

SECTOR
Consumer Goods

INDUSTRY
Personal Goods

AT A GLANCE

MARKET SEGMENT
FTSE 100, Main Market

TRADING SERVICE
SETS

ADMISSION TO TRADING
11 August 1939

ISIN
GB00B10RZP78

TICKER SYMBOL
ULVR

MARKET CAP (IN MILLIONS)*
£45,988.02

COUNTRIES OF OPERATION
N/A

NO. OF EMPLOYEES
169,000+

REVENUES FROM INTERNATIONAL MARKETS
N/A

TRADING DATA*

AVERAGE DAILY VALUE Traded
£102,705,387

AVERAGE DAILY NO. OF TRADES
13,740

ACCESSING FTSE 100 COMPANIES VIA EXCHANGE TRADED FUNDS

Traditional financial products such as stocks and bonds have long been popular investment choices for both professional and private investors. Since the turn of the seventeenth century, people have bought and sold shares on London Stock Exchange. But investors are always looking at more innovative ways to allocate their capital and over the past two decades this has spurred the dramatic rise of new alternative investment products such as Exchange Traded Funds or ETFs.

Put simply, ETFs are index tracking funds that are listed and traded on a stock exchange, much like stocks. ETFs can provide exposure, in a single equity-like security, to a wide range of asset classes and markets. In 2000, there were now over 1,300 ETFs and other Exchange Traded Products (ETPs) listed on London Stock Exchange and London has become a leading global trading venue for these instruments. In 2017, London Stock Exchange orderbook had on average over £7.7 billion of ETF trading each month, the most liquid being a fund tracking the flagship FTSE 100 Index, which accounted for 6% of the total trading volumes.

The FTSE 100 Index uses a relatively simple set of rules to select companies for inclusion – it is designed to measure the performance of the 100 largest companies traded on London Stock Exchange that pass screening for size and liquidity. The FTSE 100 Index is a very straightforward way of getting exposure to the largest 100 companies in the UK and Europe. ETF AUM will reach $1 trillion by 2020 and continue to grow exponentially.

But as with all investments, it’s important to take the time to understand the structure and mechanics of the product. ETFs are not capital protected and investors should be aware, as with all investments, losses up to the total capital invested can occur.

Because ETFs are listed on stock exchanges, their prices are simple to find and understand. Investors can monitor the real-time value of an ETF and can trade in and out throughout the trading day, with transparent buy and sell prices displayed online. They can also gain exposure to literally hundreds of securities through a single transaction, allowing them to own an exposure they might not otherwise be able to access. What’s more, using diversification in this way through a single exchange tradeable security can reduce concentration risk by spreading an investor’s capital across a larger portfolio of stocks.

The cost advantage can also be significant when compared to other financial products. Since ETFs are mostly passive investment funds, aiming to generate similar returns to the indices they track, they can offer tax advantages, being eligible for inclusion in ISAs and SIPPs and attract no stamp duty.

ETFs have revolutionised investment. In fact it is often said that ETFs have “democratised investing”, since the retail investor can now gain access to broad ranging exposures for the same cost as an institutional investor. Since their introduction almost three decades ago, the industry has grown at a phenomenal pace and ETFs now hold over $4.5 trillion of assets globally.

If you’d like to find out more about ETFs, London Stock Exchange has a dedicated online resource as well as a full database of all the ETFs available on its markets. Visit: www.lseg.com/etfs
CONSUMER SERVICES

The Consumer Services sector comprises companies involved in the production, the marketing or the manufacturing of consumer products.

This sector comprises the following sub-sectors: Retail (Food & Drug Retailers, and General Retailers), Media, and Travel & Leisure.

SECTOR AT A GLANCE

21 companies
There are 21 companies in the Consumer Services sector included in the FTSE 100

£214bn
Market Capitalisation of the Consumer Services companies in the FTSE 100

44%
Revenues generated from International markets by Consumer Services companies listed in the FTSE 100

2.5m+
Number of employees worldwide in Consumer Services companies listed in the FTSE 100
CARNIVAL PLC

Carnival plc is an UK-based cruise company providing leisure travel to major cruise destinations throughout the world. Its portfolio of cruise brands includes AIDA, Carnival Cruise Line, Costa, Cunard, Holland America Line, and others.

102 ships visiting more than 700 ports around the world and serving more than 11.5 million passengers every year

COMPASS GROUP PLC

Compass Group PLC is the world’s leading food service company, which generated annual revenues of £22.6 billion in the year to 30 September 2017. It operates in around 50 countries, employs over 550,000 people and serves over 5.5 billion meals a year. The Company specialises in providing food and a range of support services across the core sectors of Business & Industry, Healthcare & Seniors, Education, Sports & Leisure and Defence, Offshore & Remote, with an established brand portfolio.

“We are the world’s leading food service company serving over 5.5 billion meals a year”
INFORMA PLC
Informa plc is engaged in Business Intelligence, academic publishing, knowledge and events business, and operates in the knowledge and Information Economy.

PRODUCTS & SERVICES
Academic books and journals, data-driven intelligence publications and services, exhibitions, conferences and learning platforms.

SECTOR
Consumer Services
INDUSTRY
Media

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market
TRADING SERVICE
SETS
ADMISSION TO TRADING
30 May 2014
ISIN
GB00BMJ6DW54
TICKER SYMBOL
INF
MARKET CAP (IN MILLIONS)*
£5,730.13
COUNTRIES OF OPERATION
20+
NO. OF EMPLOYEES
7,500+
REVENUES FROM INTERNATIONAL MARKETS
92%
TRADING DATA*
AVERAGE DAILY VALUE TRADED
£22,513,244
AVERAGE DAILY NO. OF TRADES
5,176

CONSUMER SERVICES

EASYJET PLC
EasyJet plc is an airline company in Europe offering low fares to convenient airports and efficient and friendly service. Its bases include the United Kingdom, Switzerland, Italy, France, Amsterdam, Venice, Oporto, Lisbon and Barcelona.

BRANDS
EasyJet, EasyBus, EasyHotel, EasyJet Holidays and Air Berlin
SECTOR
Consumer Services
INDUSTRY
Travel & Leisure

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market
TRADING SERVICE
SETS
ADMISSION TO TRADING
22 November 2000
ISIN
GB00B7KR2P84
TICKER SYMBOL
EZJ
MARKET CAP (IN MILLIONS)*
£6,669.12
COUNTRIES OF OPERATION
31
NO. OF EMPLOYEES
10,273
REVENUES FROM INTERNATIONAL MARKETS
56%
TRADING DATA*
AVERAGE DAILY VALUE TRADED
£29,524,448
AVERAGE DAILY NO. OF TRADES
5,504

new articles published,
6,000 books published,
+1 million visitors in
events every year

80m+
passengers travelled
on easyJet in 2017

CONSUMER SERVICES

140,000+

International Consolidated Airlines Group SA is in the operation of international and domestic scheduled air services for the carriage of passengers and cargo. It operates through three airlines including British Airways, Iberia and Vueling.

IHG® (INTERCONTINENTAL HOTELS GROUP PLC)

IHG is one of the world’s leading hotel companies. It franchises, leases, manages or owns more than 5,300 hotels and nearly 800,000 guest rooms, in almost 100 countries. IHG also manages IHG® Rewards Club, its global loyalty programme, which has more than 100 million enrolled members. More than 375,000 people work across IHG’s hotels and corporate offices globally.

IHG became a standalone company in 2003, but its hotel brands have a much longer history dating back to the opening of the first InterContinental hotel, in Belém, Brazil, in 1949.
JUST EAT PLC

Just Eat plc operates a leading global marketplace for online food delivery. Just Eat has built its business in having the widest choice available on our platform – with over 100 different cuisines available to order via our app and website – from great local restaurants, imaginative pop-ups, traditional comfort food to renowned international branded chains – and ensuring that exciting variety of choice continues to be reflected will drive customer loyalty. As well as opening the door to unprecedented choice, we are also creating a community that champions customers, restaurants and the vibrant takeaway sector.

We provide an unrivalled digital platform and tools to help independent restaurants move online and reach a significantly broader customer base.

ITV PLC

ITV plc is a broadcasting television company. The firm is an integrated producer and broadcaster operating in three business segments: video, content, and digital with business operations spread across the United Kingdom.

21.4% share of viewing, the largest audience of any UK commercial broadcaster

21.5m+ customers worldwide
KINGFISHER PLC

Kingfisher plc is one of the largest home-improvement retail groups. The company operates more than 1,000 stores across Europe and Asia and retails brands such as B&Q, Screwfix, Castorama, Brico Depot, and Koctas.

MARKS & SPENCER GROUP PLC

M&S is one of the UK’s leading retailers. We are committed to making every moment special for our customers, through our high quality, own-brand Food, Clothing & Home products we offer in our 1,433 stores worldwide and online. Making every food moment special is the aim of our Food business. We sell food through 1,025 UK stores, including 253 owned and 383 franchise Simply Food stores. We sell beautifully designed, high quality, own-brand clothing and homeware through 343 full-line stores, Outlets and our M&S.com website. We export the best of M&S Clothing & Home and Food around the world, with stores across Europe, Asia and the Middle East.

32m+
customers worldwide

1,211
stores across 10 countries and nearly 6 million customers every week
NEXT PLC

Next plc is a UK-based multi-channel retailer offering clothing, footwear, accessories and home products. The NEXT retail chain was launched in 1982 and now trades from more than 500 stores in the UK and Eire and around 200 mainly franchised stores in 40 countries overseas. The NEXT Directory mail order book was launched in 1988, with online shopping following in 1999. NEXT Online now has over 4.7 million active customers and international websites serving approximately 70 countries.

700+

stores around the world

and Next Online serving
over 4.7 million customers

MORRISON (WM) SUPERMARKETS PLC

Headquartered in Bradford since 1899, Morrisons is a British food retailer with more than 100,000 colleagues in 493 stores serving over 11 million customers every week. Morrisons is British farming’s biggest supermarket customer. Foodmakers and shopkeepers at heart, Morrisons has over 9,000 trained butchers, bakers, fishmongers, cheese mongers and other skilled in-store specialists making food in-store. Morrisons also has its own manufacturing sites making meat, fruit & veg, fish, baking and fresh food products – 11 in all – and is unique in preparing and making more than half of the fresh food it sells.

More than half of the fresh food Morrisons sells is made by its own foodmakers in its stores and manufacturing sites.
PADDY POWER BETFAIR PLC

Paddy Power Betfair is an international sports betting and gaming operator with significant online and retail operations across the UK, Ireland, Europe, Australia and the USA.

CONSUMER SERVICES

PEARSON PLC

Pearson is engaged as a learning company. Pearson provides content, assessment and digital services to schools, colleges and universities, as well as professional and vocational education to learners to help increase their skills and employability prospects. Pearson’s content includes: Bug Club, a school phonics reading programme for children; and enVisionMATH2:0, a maths curriculum. Pearson’s assessment includes its U.K. qualifications, which is an awarding body, offering both academic and vocational qualifications; Pearson’s services include its online programme management, which partner with colleges and universities to extend the reach of their degree programmes by scaling online.

5m+

active customers, trading over £80bn a year across all platforms

75m+

people each year are helped by Pearson to embrace their passion and ambition for learning new skills
SAINSURY (J) PLC
Sainsbury (J) plc operates Sainsbury supermarkets in the United Kingdom. It also operates convenience stores, an Internet-based home delivery service, and Sainsbury Bank.

RELX PLC
RELX Group is a global provider of information and analytics for professional and business customers across industries. The Group serves customers in more than 180 countries and has offices in about 40 countries. It employs about 30,000 people of whom almost half are in North America. RELX PLC is a London listed holding company which owns 52.9% of RELX Group. RELX NV is an Amsterdam listed holding company which owns 47.1% of RELX Group. The Group operates across four market segments: Science, Technical & Medical; Risk & Business Analytics; Legal; and Exhibitions.

RELX Group
RELX Group
relx.com
BRANDS
SECTOR
Consumer Services
INDUSTRY
Media

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market
TRADING SERVICE
SETS
ADMISSION TO TRADING
21 April 1948
ISIN
GB00B2B0DG97
TICKER SYMBOL
REL
MARKET CAP (IN MILLIONS)*
£15,806.07
COUNTRIES OF OPERATION
40
NO. OF EMPLOYEES
30,000
REVENUES FROM INTERNATIONAL MARKETS
93%
TRADING DATA*
AVERAGE DAILY VALUE TRADED
£84,062,203
AVERAGE DAILY NO. OF TRADES
9,978

RELX PLC
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RELX Group
RELX Group
relx.com
BRANDS
SECTOR
Consumer Services
INDUSTRY
Media

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market
TRADING SERVICE
SETS
ADMISSION TO TRADING
21 April 1948
ISIN
GB00B2B0DG97
TICKER SYMBOL
REL
MARKET CAP (IN MILLIONS)*
£15,806.07
COUNTRIES OF OPERATION
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NO. OF EMPLOYEES
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REVENUES FROM INTERNATIONAL MARKETS
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RELX Group
RELX Group
relx.com
BRANDS
SECTOR
Consumer Services
INDUSTRY
Media

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market
TRADING SERVICE
SETS
ADMISSION TO TRADING
21 April 1948
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GB00B2B0DG97
TICKER SYMBOL
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NO. OF EMPLOYEES
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TRADING DATA*
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Tesco PLC operates retail stores across the UK, Ireland, Central Europe and Asia, as well as providing financial services through Tesco Bank. Its products include groceries, clothing and general merchandise.

Sky plc is an entertainment and communications company. It is engaged in the operations of the pay TV, home communications and adjacent businesses in the UK and Ireland. It also operates in Germany, Austria, and Italy.

Tesco PLC

Tesco, Tesco Finest, F&F, Tesco Extra, Tesco Express, tesco.com, Tesco Bank and dunnhumby

Consumer Services

FOOD & DRUG RETAILERS

MARKET SEGMENT: FTSE 100, Main Market
TRADING SERVICE: SETS
ADMISSION TO TRADING: 23 December 1947
ISIN: GB0008847096
TICKER SYMBOL: TSCO
MARKET CAP (IN MILLIONS)*: £17,268.98
COUNTRIES OF OPERATION: 8
NO. OF EMPLOYEES: 460,000+
REVENUES FROM INTERNATIONAL MARKETS: 20%%

TRADING DATA
AVERAGE DAILY VALUE TRADED: £50,414,272
AVERAGE DAILY NO. OF TRADES: 7,820

Sky plc


Consumer Services

MEDIA

MARKET SEGMENT: FTSE 100, Main Market
TRADING SERVICE: SETS
ADMISSION TO TRADING: 15 December 1994
ISIN: GB0001411924
TICKER SYMBOL: SKY
MARKET CAP (IN MILLIONS)*: £23,172.35
COUNTRIES OF OPERATION: 7
NO. OF EMPLOYEES: 31,000+
REVENUES FROM INTERNATIONAL MARKETS: 35%

TRADING DATA
AVERAGE DAILY VALUE TRADED: £61,630,950
AVERAGE DAILY NO. OF TRADES: 4,312

6,800
Tesco shops around the world

22.9m+
customers worldwide

Skygroup.sky

BRANDS

AT A GLANCE

MARKET SEGMENT: FTSE 100, Main Market
TRADING SERVICE: SETS
ADMISSION TO TRADING: 15 December 1994
ISIN: GB0001411924
TICKER SYMBOL: SKY
MARKET CAP (IN MILLIONS)*: £23,172.35
COUNTRIES OF OPERATION: 7
NO. OF EMPLOYEES: 31,000+
REVENUES FROM INTERNATIONAL MARKETS: 35%

TRADING DATA
AVERAGE DAILY VALUE TRADED: £61,630,950
AVERAGE DAILY NO. OF TRADES: 4,312

SKY PLC

Sky plc is an entertainment and communications company. It is engaged in the operations of the pay TV, home communications and adjacent businesses in the UK and Ireland. It also operates in Germany, Austria, and Italy.
Whitbread plc operates hotels, restaurants and coffee shops. The Company provides services in relation to accommodation and food.

BRANDS
Costa Coffee, Premier Inn, Hub by Premier Inn, Brewers Fayre and Bar + Block

SECTOR
Consumer Services

INDUSTRY
Travel & Leisure

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market

TRADING SERVICE
SETS
ADMISSION TO TRADING
9 July 1948

ISIN
GB00B1KJJ408

TICKER SYMBOL
WTB

MARKET CAP (IN MILLIONS)*
£7,122.54

COUNTRIES OF OPERATION
30

NO. OF EMPLOYEES
50,000

REVENUES FROM INTERNATIONAL MARKETS
4%

TRADING DATA*-
AVERAGE DAILY VALUE TRADED
£17,822,691

AVERAGE DAILY NO. OF TRADES
3,859

TUI AG

At TUI we create unforgettable moments for customers across the world and make their dreams come true. TUI is the world’s leading tourism group. Our integrated offering will enable us to provide our 20 million customers with an unmatched holiday experience in 180 regions. A key feature of our corporate culture is our global responsibility for economic, environmental and social sustainability. This is reflected in more than 20 years of commitment to sustainable tourism. We are mindful of the importance of travel and tourism for many countries in the world and people living there. We partner with these countries and help shape their future – in a committed and sustainable manner. Think Travel. Think TUI.

20m+ customers, 325+ hotels with 239,000 beds, 16 cruise ships, ~150 aircraft, destination Service agencies in 115 countries

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20m+ customers, 325+ hotels with 239,000 beds, 16 cruise ships, ~150 aircraft, destination Service agencies in 115 countries

CONSUMER SERVICES

TUI GROUP

tuigroup.com

BRANDS
TUI, RIU, Robinson, Blue Diamond, TUI BLUE, TUI MAGIC LIFE, TUI Sensatori, TUI Seminat, TUI Family Life, TUI Cruises, Hapag-Lloyd Cruises, Marella Cruises and Sunwing

SECTOR
Consumer Services

INDUSTRY
Travel & Leisure

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market

TRADING SERVICE
SETS
ADMISSION TO TRADING
17 December 2014

ISIN
DE000TUAG000

TICKER SYMBOL
TUI

MARKET CAP (IN MILLIONS)*
£9,072.19

COUNTRIES OF OPERATION
115

NO. OF EMPLOYEES
67,000

REVENUES FROM INTERNATIONAL MARKETS
70%*

TRADING DATA*-
AVERAGE DAILY VALUE TRADED
£23,006,885

AVERAGE DAILY NO. OF TRADES
4,391

CONSUMER SERVICES
WPP PLC

WPP is the world’s largest communications services group with billings of US$72 billion and revenues of almost US$20 billion. Through its operating companies, the Group provides a comprehensive range of advertising and marketing services including advertising & media investment management, data investment management, public relations & public affairs, branding & identity, healthcare communications, digital, eCommerce and shopper marketing, and specialist communications. The company employs over 200,000 people (including associates and investments) in over 3,000 offices across 112 countries.

AT A GLANCE

MARKET SEGMENT
FTSE 100, Main Market

TRADING SERVICE
SETS

ADMISSION TO TRADING
2 January 2013

ISIN
JE00B8KF9B49

TICKER SYMBOL
WPP

MARKET CAP (IN MILLIONS)*
£17,702.86

COUNTRIES OF OPERATION
112

NO. OF EMPLOYEES
205,000

REVENUES FROM INTERNATIONAL MARKETS
87%

TRADING DATA*

AVERAGE DAILY VALUE TRADED
£84,815,672

AVERAGE DAILY NO. OF TRADES
10,352
The Financials sector includes several types of industries, serving both retail and institutional customers. This sector includes the following sub-sectors: Banks, Insurance, Real Estate, and Financial Services.

SECTOR AT A GLANCE

22 companies
There are 22 companies in the Financials sector included in the FTSE 100

65%
Revenues generated from International markets by Financial companies listed in the FTSE 100

£474bn
Market Capitalisation of the Financial companies in the FTSE 100

1m+
Number of employees worldwide in Financial companies listed in the FTSE 100
Admiral Group plc is a property and casualty insurance company. It is engaged in the selling and administration of private motor insurance and related products. The company also operates price comparison websites.

Admiral Group customers

5.73m+

Leading international investment manager focused on mid-market private equity and infrastructure

3i Group plc is a leading international investment manager focused on mid-market private equity and infrastructure. Its core markets are Northern Europe and North America.

Leading international investment manager focused on mid-market private equity and infrastructure

Admiral Group plc

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### BARCLAYS PLC

With over 325 years of heritage and expertise, Barclays is a transatlantic consumer and wholesale bank with global reach. Operating in over 40 countries, offering products and services across personal, corporate and investment banking, credit cards and wealth management, it has a strong presence in the UK and US, its two home markets.

**BRANDS**
- Barclays UK
- Barclays International

**SECTOR**
- Financials

**INDUSTRY**
- Banks

**AT A GLANCE**
- **MARKET SEGMENT**: FTSE 100, Main Market
- **SETS**:
- **ADMISSION TO TRADING**: 1 November 1953
- **ISIN**: GB0031348658
- **TICKER SYMBOL**: BARC
- **MARKET CAP (IN MILLIONS)**: £36,431.14
- **COUNTRIES OF OPERATION**: 40+
- **NO. OF EMPLOYEES**: 85,000
- **REVENUES FROM INTERNATIONAL MARKETS**: 47%

**TRADING DATA**
- **AVERAGE DAILY VALUE TRADED**: £89,506,012
- **AVERAGE DAILY NO. OF TRADES**: 14,018

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### AVIVA PLC

Aviva plc is a leading provider of insurance, savings, and asset management products and services. The company offers life, health, and general insurance along with savings products.

**BRANDS**
- Aviva Life
- Aviva Insurance
- Aviva Investors

**SECTOR**
- Financials

**INDUSTRY**
- Insurance

**AT A GLANCE**
- **MARKET SEGMENT**: FTSE 100, Main Market
- **SETS**:
- **ADMISSION TO TRADING**: 4 June 1990
- **ISIN**: GB000216238
- **TICKER SYMBOL**: AV.
- **MARKET CAP (IN MILLIONS)**: £20,632.75
- **COUNTRIES OF OPERATION**: 15
- **NO. OF EMPLOYEES**: 29,500
- **REVENUES FROM INTERNATIONAL MARKETS**: 38%

**TRADING DATA**
- **AVERAGE DAILY VALUE TRADED**: £44,848,520
- **AVERAGE DAILY NO. OF TRADES**: 6,258

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Direct Line Group is one of the UK’s largest general insurers offering motor, homes, business, travel and pet insurance through their multiple leading brands which customers access through a range of distribution channels, direct, phone, internet and price comparison websites.

BRITISH LAND COMPANY PLC

British Land Co plc is a real estate investment trust that owns, manages, and develops a portfolio of properties across the United Kingdom. The firm categories its portfolio into three types: Offices, Retail and Canada Water.

A Leading UK commercial property company for retail and office spaces

Britain’s leader in personal motor and home insurance
Hargreaves Lansdown plc is engaged in providing financial service & asset management services. It offers investment products & services, financial planning & advice to private investors & advisory services to companies in respect of group pension schemes.

HSBC Holdings plc

HSBC Holdings is a banking and financial services holding company. Through its subsidiaries, HSBC provides banking and related financial services. HSBC’s four global businesses are Retail Banking and Wealth Management, Commercial Banking, Global Banking and Markets and Global Private Banking. Services are primarily delivered by domestic banks, typically with local deposit bases. HSBC has an international network in 75 countries and territories in six geographical regions: Europe; Hong Kong; Rest of Asia-Pacific; Middle East and North Africa; North America and Latin America.
LAND SECURITIES GROUP PLC

Land Securities Group plc operates as a real estate investment trust. It owns, develops and manages offices, shopping centres and retail parks in the UK through two business divisions, namely the Retail Portfolio and the London Portfolio.

REAL ESTATE PROJECTS
Piccadilly Circus Lights, Nova S/W, the Q2 Centre, One New Change, 123 Victoria Street, Morega Hall, Westminster City Hall, Zig Zag Building and Dominion Theatre.

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market
TRADING SERVICE
SETS
ADMISSION TO TRADING
6 September 2002
ISIN
GB0031809436
TICKER SYMBOL
LAND
MARKET CAP (IN MILLIONS)* £6,769.82
COUNTRIES OF OPERATION
UK only
NO. OF EMPLOYEES
683
REVENUES FROM INTERNATIONAL MARKETS
UK only
TRADING DATA*
AVERAGE DAILY VALUE TRADED £20,962,281
AVERAGE DAILY NO. OF TRADES 4,629

Retail portfolio in the UK includes: 13 shopping centres, 13 retail parks and 20 leisure destinations.

LEGAL & GENERAL GROUP PLC

Legal & General Group plc sells insurance products and other financial services. It provides savings, risk and investment management services such as annuities, long-term savings, life assurance and financial protection products.

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market
TRADING SERVICE
SETS
ADMISSION TO TRADING
2 July 1979
ISIN
GB0005603997
TICKER SYMBOL
LGEN
MARKET CAP (IN MILLIONS)* £15,647.20
COUNTRIES OF OPERATION
3
NO. OF EMPLOYEES
8,253
REVENUES FROM INTERNATIONAL MARKETS
N/A
TRADING DATA*
AVERAGE DAILY VALUE TRADED £40,887,404
AVERAGE DAILY NO. OF Trades 6,577

UK’s largest provider of individual life insurance products.

LEGAL & GENERAL GROUP PLC

Legal & General Group plc sells insurance products and other financial services. It provides savings, risk and investment management services such as annuities, long-term savings, life assurance and financial protection products.
Lloyds Banking Group plc provides a wide range of banking and financial services. Its core business activities are retail, commercial and corporate banking, general insurance, and life, pensions and investment provision.
OLD MUTUAL PLC

Old Mutual plc is an investment and insurance company. It offers life assurance, asset management, banking and property & casualty services.

PRUDENTIAL PLC

Prudential plc is an international financial services group that offers long-term savings and protection products, retirement income solutions and asset management across markets in Asia, the US, the UK and Africa.
ROYAL BANK OF SCOTLAND PLC

RBS is a UK-based banking and financial services company, headquartered in Edinburgh. RBS provides a wide range of products and services to personal, commercial and large corporate and institutional customers through its two main subsidiaries, The Royal Bank of Scotland and NatWest, as well as through a number of other well-known brands including Ulster Bank and Coutts.

RSA INSURANCE GROUP PLC

RSA Insurance Group plc is a property and casualty insurance company providing offerings across the globe. It provides personal, commercial and specialty insurance products and services.
SCHRODERS PLC

Schroders plc is an asset management company providing asset management, investment, private equity and venture capital services. The Company has three business segments namely asset management and wealth management and the group segment.

£447bn

of assets under management worldwide

SCOTTISH MORTGAGE INVESTMENT TRUST PLC

Scottish Mortgage is an actively managed, low cost investment trust, investing in a high conviction, global portfolio of companies with the aim of maximising its total return to its shareholders over the long term. The Managers look for strong businesses with above-average returns, and aim to achieve a greater return than the FTSE All-World Index (in sterling terms) over a five year rolling period. The majority of the portfolio will be held in quoted equities with good liquidity, and up to a maximum of 25% of the assets may be invested in companies not listed on a public market.

Scottish Mortgage is first and foremost stock pickers, selecting investments based on the individual companies’ fundamental characteristics. They take a long term approach as they believe that it is only over periods of five years or longer that durable competitive advantages and managerial excellence within companies become apparent.
SEGRO PLC

Segro plc is a real estate investment trust. The Company acquires, develops, manages and sells flexible business space throughout Europe.
STANDARD LIFE ABERDEEN PLC

Standard Life Aberdeen plc is a leading global investment company. Our purpose is to invest for a better future. Our expertise and resources enable us to offer a wide range of investment solutions and services designed to meet our clients' needs today, tomorrow and for the longer term. We manage, administer and advise on £655 billion of assets worldwide. Wherever we are in the world we strive to make a positive long-term impact. This means delivering world-class investment solutions. It also means operating ethically, encouraging good practices among companies we invest in, and providing support and expertise for the benefit of the communities in which we operate. The Standard Life Aberdeen group was formed by the merger of Standard Life plc and Aberdeen Asset Management PLC on 14 August 2017.

ST JAMES’S PLACE PLC

St. James’s Place plc provides investment and wealth management services to individuals, trustees, and businesses. It also provides life insurance products and offers trustee services.
HEALTHCARE

The Healthcare sector comprises companies that provide medical services, manufacture medical equipment or drugs, or facilitate the provision of healthcare.

This sector includes the following sub-sectors: Health Care Equipment & Services (Health Care Providers, Medical Equipment, Medical Supplies), and Pharmaceuticals & Biotechnology.

SECTOR AT A GLANCE

6 companies
There are 6 companies in the Healthcare sector included in the FTSE 100

94%
Revenues generated from International markets by Healthcare companies listed in the FTSE 100

£176bn
Market Capitalisation of the Healthcare companies in the FTSE 100

241,000+
Number of employees worldwide in Healthcare companies listed in the FTSE 100
AstraZeneca is a prescription-based biopharmaceutical group based in the UK. The company discovers, develops and commercialises prescription medicines for three main therapy areas: oncology, cardiovascular and metabolic disease, and respiratory. AstraZeneca is also selectively pursuing therapies in autoimmunity, infection and neuroscience. The company maintains a range of products which includes: Arimidex (for breast cancer), Crestor (for managing cholesterol levels), Nexium (for acid reflux), Seroquel (for schizophrenia and bipolar disorder), Synagis (for RSV, a respiratory infection in infants) and Symbicort (for asthma and chronic obstructive pulmonary disease). AstraZeneca is active in over 100 countries.

GlaxoSmithKline is a research-based pharmaceutical and healthcare company based in the UK. The Company is engaged in the development, manufacture and marketing of pharmaceutical and consumer health-related products. Its principal pharmaceutical products include medicines in the following therapeutic areas: respiratory, central nervous system, anti-virals, anti-bacterials, metabolic, vaccines, cardiovascular and urogenital, oncology and autoimmunity.

We are a global, science-led biopharmaceutical business and our innovative medicines are used by millions of patients worldwide.
MEDICLINIC INTERNATIONAL PLC

Mediclinic is an international private healthcare group with over 30 years’ experience of providing high-quality healthcare services. The Group has operating divisions in Switzerland, Southern Africa (South Africa and Namibia) and the United Arab Emirates and holds a 29.9% interest in Spire Healthcare Group plc, a LSE listed and UK-based private healthcare group. Its core purpose is to enhance the quality of life of patients by providing acute care, specialist-orientated, multi-disciplinary healthcare services. Mediclinic comprises 75 hospitals and 29 clinics across 4 countries. Hirslanden operates 17 private acute care facilities and 4 clinics in Switzerland with more than 1,700 inpatient beds; Mediclinic Southern Africa operates 49 hospitals and 2 day clinics throughout South Africa and 3 hospitals in Namibia with more than 8,000 inpatient beds in total; and Mediclinic Middle East operates 6 hospitals and 23 clinics with more than 700 inpatient beds in the United Arab Emirates.
**SMITH & NEPHEW PLC**

Smith & Nephew designs, manufactures, and markets orthopaedic devices and wound care solutions. Its products include knee replacements, hip implants, nails, fixation devices, arthroscopy tools and others.

**AT A GLANCE**
- **MARKET SEGMENT**: FTSE 100, Main Market
- **TRADING SERVICE**: SETS
- **ADMISSION TO TRADING**: 13 August 1951
- **ISIN**: GB0009223206
- **TICKER SYMBOL**: SN.
- **MARKET CAP (IN MILLIONS)**: £11,098.90
- **COUNTRIES OF OPERATION**: 100+
- **NO. OF EMPLOYEES**: 16,000
- **REVENUES FROM INTERNATIONAL MARKETS**: 95%
- **TRADING DATA**: AVERAGE DAILY VALUE TRADED £15,709,617, AVERAGE DAILY NO. OF TRADES 3,991

**AREAS OF FOCUS**
- Advanced wound management, orthopaedic reconstruction, robotics-assistance, sports medicine, and trauma and extremities.

**SECTOR**
- Healthcare

**INDUSTRY**
- Equipment & Services

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**SHIRE PLC**

Shire is a holding company with a biotechnology subsidiary, which is focused on serving people with rare diseases and other specialised conditions across core therapeutic areas including haematology, genetic diseases, neuroscience, immunology, internal medicine, ophthalmology, and oncology. Some of the company’s marketed products include: Advate/Adynovate, Vienzer and Zefix for haematology, Cinryze, Elaprase and Replagal for genetic diseases, Vyvanse and Adderall XR for neuroscience, Gamagard and Hyqvia for immunology, Lialda/Mezavant and Pentasa for internal medicine, Xiidra for ophthalmology, and Oncaspar and Onyvide for oncology.

**AT A GLANCE**
- **MARKET SEGMENT**: FTSE 100, Main Market
- **TRADING SERVICE**: SETS
- **ADMISSION TO TRADING**: 23 May 2008
- **ISIN**: JE00B2QKY057
- **TICKER SYMBOL**: SHP
- **MARKET CAP (IN MILLIONS)**: £28,293.14
- **COUNTRIES OF OPERATION**: 60+
- **NO. OF EMPLOYEES**: 23,906
- **REVENUES FROM INTERNATIONAL MARKETS**: 100%
- **TRADING DATA**: AVERAGE DAILY VALUE TRADED £103,020,393, AVERAGE DAILY NO. OF TRADES 15,982

**AREAS OF FOCUS**
- Genetic diseases, hematology, immunology, neuroscience, oncology and ophthalmics

**SECTOR**
- Healthcare

**INDUSTRY**
- Pharmaceuticals & Biotechnology

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**SMITH & NEPHEW PLC**

Smith & Nephew designs, manufactures, and markets orthopaedic devices and wound care solutions. Its products include: knee replacements, hip implants, nails, fixation devices, arthroscopy tools and others.
INDUSTRIALS

The Industrials sector includes companies producing goods & services used in construction and manufacturing.

This sector includes the following sub-sectors: Construction & Materials, Industrial Goods & Services (Aerospace & Defense, General Industrials, Electronic & Electrical Equipment, Industrial Engineering, Industrial Transportation, Support Services).

SECTOR AT A GLANCE

16 companies
There are 16 companies in the Industrials sector included in the FTSE 100

£149bn
Market Capitalisation of the Industrial companies in the FTSE 100

67%
Revenues generated from International markets by Industrial companies listed in the FTSE 100

1.2m+
Number of employees worldwide in Industrial companies listed in the FTSE 100
ASHTEAD GROUP PLC

Ashfold Group provides equipment rental solutions. It operates two business units Sunbelt and A-Plant and offers industrial and construction equipment for rent used to lift, power, generate, move, dig, compact, drill, support, scrub, and pump.

BAE SYSTEMS PLC

BAE Systems engages in the design, development, manufacture, and support of defense and aerospace systems used in the air, on land, at sea, and in space. It provides solutions in the following areas: future technologies (military, aerospace and security capabilities), combat & trainer aircraft, cybersecurity, combat vehicles, munitions, commercial and military electronics markets.
Bunzl functions in the food distribution industry. Its activities include outsourcing, purchasing, consolidation and distribution of a broad range of everyday items. It provides equipment for the following areas: food service, grocery, cleaning and hygiene, safety, retail and healthcare.

CRH plc is a leading global diversified building materials group, employing 85,000 people at close to 3,600 operating locations in 32 countries worldwide. CRH is the second largest building materials company worldwide and the largest in North America. The Group has leadership positions in Europe, where it is the largest heavyside materials business, as well as established strategic positions in the emerging economic regions of Asia and South America. CRH is committed to improving the built environment through the delivery of superior materials and products for the construction and maintenance of infrastructure, housing and commercial projects. A Fortune 500 company, CRH is a constituent member of the FTSE 100 index, the EURO STOXX 50 index, the ISEQ 20 and the Dow Jones Sustainability Index (DJSI) Europe. CRH's American Depositary Shares are listed on the New York Stock Exchange (NYSE).
DCC PLC

DCC is a leading international sales, marketing and support services group with a clear focus on performance and growth headquartered in Dublin. It operates through four divisions: LPG, Retail & Oil, Healthcare and Technology. DCC is an ambitious and entrepreneurial business operating in 15 countries, supplying products and services used by millions of people every day throughout Europe. Building strong routes to market, driving for results, focusing on cash conversion and generating superior sustainable returns on capital employed enable the Group to reinvest in its business, creating value for its stakeholders. In its financial year ended 31 March 2017, DCC generated revenue of £12.3 billion and operating profit of £345 million across the Group.

EXPERIAN PLC

Experian is the world’s leading global information services company, providing data and analytical tools to individuals and businesses around the world. At life’s big moments – from buying a home or car, to sending a child to college, to growing a business exponentially by connecting it with new customers – Experian empowers consumers and our corporate clients to manage their data with confidence so they can maximize every opportunity. Experian uses innovative technologies to gather and analyze data to benefit businesses and consumers in ways others can’t. The Group helps individuals to take control of their credit score and access financial services. It helps businesses to make smarter decisions through data analysis, lenders to lend more responsibly based on detailed credit information, and organisations to prevent identity, fraud and crime. Experian has featured on Forbes’ ‘World’s 100 Most Innovative Companies’ list for each of the past four years.
G4S PLC

G4S is a security services company. It is one of the world’s largest security solutions providers, operating in 125 countries. It offers a range of services including supply of security personnel and response units to risk consulting and prison management. It supplies security services and systems, care and justice services and cash solutions.

FERGUSON PLC

Ferguson is the world’s leading specialist distributor of plumbing and heating products. It distributes plumbing, building, and other supplies to the professional trade sectors. The company sells products for property re-modelling and new construction. It owns and operates business to business chains such as Ferguson.

FERGUSON

fergusonplc.com

AREAS OF OPERATION
Plumbing and heating distribution

SECTOR
Industrials

INDUSTRY
Industrial Distribution

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market

TRADING SERVICE
SETS

ADMISSION TO TRADING
23 November 2010

ISIN
JE00BFNWV485

TICKER SYMBOL
FERG

MARKET CAP (IN MILLIONS)*
£12,803.30

COUNTRIES OF OPERATION
40

NO. OF EMPLOYEES
40,510

REVENUES FROM INTERNATIONAL MARKETS
86%

TRADING DATA*
AVERAGE DAILY VALUE TRADED
£30,055,218
AVERAGE DAILY NO. OF TRADES
4,494

G4S

g4s.com

AREAS OF OPERATION
G4S

SECTOR
Industrials

INDUSTRY
Consulting & Outsourcing

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market

TRADING SERVICE
SETS

ADMISSION TO TRADING
20 July 2004

ISIN
GB00B01FLG62

TICKER SYMBOL
GFS

MARKET CAP (IN MILLIONS)*
£4,071.38

COUNTRIES OF OPERATION
125

NO. OF EMPLOYEES
570,000

REVENUES FROM INTERNATIONAL MARKETS
72%

TRADING DATA*
AVERAGE DAILY VALUE TRADED
£12,339,315
AVERAGE DAILY NO. OF TRADES
3,597

World’s leading specialist distributor of plumbing and heating products
HALMA PLC

Halma plc is engaged in developing, making and marketing products that are used to protect lives, or improve the quality of life, for individuals and businesses. Areas of operation include: process safety sector (gas detection, safety interlocks, pressure relief, pipeline management), infrastructure safety sector (fire detection, fire suppression, elevator safety, people & vehicle flow, security sensors), medical sector (ophthalmology, diagnostics, sensors), environmental & analysis sector (spectroscopy & photonics), water analysis & treatment, environmental monitoring.

INTERTEK GROUP PLC

Intertek Group provides quality and safety solutions. As a Total Quality Assurance provider to industries worldwide, it helps customers to improve performance, gain efficiencies in manufacturing and logistics, overcome market constraints, and reduce risk.

AT A GLANCE

MARKET SEGMENT
FTSE 100, Main Market

TRADING SERVICE
SETS

ADMISSION TO TRADING
18 January 1972

ISIN
GB0004052071

TICKER SYMBOL
HLMA

MARKET CAP (IN MILLIONS)*
£4,574.68

COUNTRIES OF OPERATION
20

NO. OF EMPLOYEES
5,811

REVENUES FROM INTERNATIONAL MARKETS
84%

TRADING DATA*

AVERAGE DAILY VALUE TRADED
£10,946,982

AVERAGE DAILY NO. OF TRADES
2,335

businesses based in 20 countries

1,000+
labs worldwide to provide Total Quality Assurance

AT A GLANCE

MARKET SEGMENT
FTSE 100, Main Market

TRADING SERVICE
SETS

ADMISSION TO TRADING
29 May 2002

ISIN
GB0031638363

TICKER SYMBOL
ITRK

MARKET CAP (IN MILLIONS)*
£7,929.12

COUNTRIES OF OPERATION
100

NO. OF EMPLOYEES
42,452

REVENUES FROM INTERNATIONAL MARKETS
N/A

TRADING DATA*

AVERAGE DAILY VALUE TRADED
£16,979,956

AVERAGE DAILY NO. OF TRADES
3,821

50

businesses based in 20 countries
**Rentokil Initial**

**AREAS OF OPERATION**
Pest control, hygiene, internal landscaping, property care and operational expertise

**SECTOR**
Industrials

**INDUSTRY**
Business Services

**AT A GLANCE**

**MARKET SEGMENT**
FTSE 100, Main Market

**TRADING SERVICE**
SETS

**ADMISSION TO TRADING**
21 June 2005

**ISIN**
GB00B082RF11

**TICKER SYMBOL**
RTO

**MARKET CAP (IN MILLIONS)**
£16,039,011

**COUNTRIES OF OPERATION**
70

**NO. OF EMPLOYEES**
32,150

**REVENUES FROM INTERNATIONAL MARKETS**
90%

**TRADING DATA**

**AVERAGE DAILY VALUE TRADED**
£16,039,011

**AVERAGE DAILY NO. OF TRADES**
3,883

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**Rolls-Royce**

**AREAS OF OPERATION**
Civil aerospace, power systems, defence aerospace, nuclear and marine

**SECTOR**
Industrials

**INDUSTRY**
Aerospace & Defense

**AT A GLANCE**

**MARKET SEGMENT**
FTSE 100, Main Market

**TRADING SERVICE**
SETS

**ADMISSION TO TRADING**
20 May 1987

**ISIN**
GB00B63H8491

**TICKER SYMBOL**
RR

**MARKET CAP (IN MILLIONS)**
£15,534.39

**COUNTRIES OF OPERATION**
50+

**NO. OF EMPLOYEES**
49,700

**REVENUES FROM INTERNATIONAL MARKETS**
88%

**TRADING DATA**

**AVERAGE DAILY VALUE TRADED**
£33,242,656

**AVERAGE DAILY NO. OF TRADES**
5,393

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**Rentokil Initial**

Rentokil Initial is engaged in providing route-based services, which protect people and enhance lives. Its services include pest control, hygiene, workwear and other smaller specialist services including plants, medical services and specialist hygiene. The company is an expert in pest control, interior landscaping, property care and specialist medical and hygiene services.

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**Rolls-Royce**

Rolls-Royce Holdings is a pre-eminent engineering company. The group is organised into five customer-facing businesses: Civil Aerospace, Defence Aerospace, Power Systems, Marine and Nuclear.
ROYAL MAIL PLC

Royal Mail plc is the parent company of Royal Mail Group Limited, the leading provider of postal and delivery services in the UK and the UK’s designated universal postal service provider. UK Parcels, International and Letters (“UKPIL”) comprises the company’s UK and international parcels and letters delivery businesses operating under the “Royal Mail” and “Parcelforce Worldwide” brands. Through the Royal Mail Core Network, the company delivers a one-price-goes-anywhere service on a range of parcels and letters products. Royal Mail has the capability to deliver to around 30 million addresses in the UK, six days a week (excluding UK public holidays). Parcelforce Worldwide operates a separate UK network which collects and delivers express parcels. Royal Mail also owns General Logistics Systems (GLS) which operates one of the largest ground-based, deferred parcel delivery networks in Europe.

DS Smith produce c. 15 billion boxes per annum

SMITH (DS) PLC

DS Smith is a leading provider of corrugated and specialist plastic packaging, operating across 37 countries and employing c. 27,000 people. Our vision is to be the leading supplier of sustainable packaging solutions.
SMURFIT KAPPA GROUP PLC

Smurfit Kappa Group is a world leader in the manufacture of paper-based packaging products. Its suite of products include containerboard, corrugated containers and other paper-based packaging products such as solidboard, graphicboard and bag-in-box.

SMITHS GROUP PLC

Smiths Group is a technology company. It is engaged in the development, manufacturing, selling and support of detection technologies, engineered products and services, medical devices and electronic components. It provides products and services for the threat and contraband detection, medical devices, energy, communications and engineered components markets worldwide.

Smiths’ Thermopad innovation was a key component of NASA’s communication system for its Mars discovery mission.
Oil & Gas sector comprises companies involved in the exploration, extraction, refining, transporting and marketing of petroleum and gas products.

This sector includes the following sub-sectors: Oil & Gas Producers, Oil Equipment Services & Distribution, and Alternative Energy.

SECTOR AT A GLANCE

2 companies
There are 2 companies in the Oil & Gas sector included in the FTSE 100

93%
Revenues generated from International markets by Oil & Gas companies listed in the FTSE 100

£287bn+
Market Capitalisation of the Oil & Gas companies in the FTSE 100

163,000+
Number of employees worldwide in Oil & Gas companies listed in the FTSE 100
BP PLC

BP is an integrated oil and gas group based in the UK. The Company is engaged in the exploration and production of crude oil and natural gas, refining, marketing, supply and transportation, and the manufacture and marketing of petrochemicals. The Company operates globally, with business activities in Europe, the US, Canada, Russia, South America, Australasia, Asia and parts of Africa. BP operates in two business segments: Exploration and Production – including oil and natural gas exploration, development and production; and Refining and Marketing – where activities include the refining, manufacturing, supply, trading, marketing and transportation of crude oil, petroleum and petrochemicals.

ROYAL DUTCH SHELL PLC

Shell is an international energy company with expertise in the exploration, development, production, refining and marketing of oil and natural gas, as well as in the manufacturing and marketing of chemicals. It is one of the world’s largest independent energy companies in terms of market capitalisation, cash flow from operating activities, and production levels.
TECHNOLOGY

Technology sector includes companies involved in the research, development and/or distribution of technologically based goods and services.

The sector includes the following sub-sectors: Software & Computer Services, and Technology Hardware & Equipment.

SECTOR AT A GLANCE

- **2 companies**
  - There are 2 companies in the Technology sector included in the FTSE 100

- **£16.5bn**
  - Market capitalisation of the Technology companies in the FTSE 100

- **98%**
  - Revenues generated from international markets by Technology companies listed in the FTSE 100

- **28,000+**
  - Number of employees worldwide in Technology companies listed in the FTSE 100
SAGE GROUP PLC

Sage Group is a global supplier of accounting and business management software. It serves smaller and medium-sized businesses in the areas of accounting, enterprise resource planning, payroll, and accountancy related software.

MICRO FOCUS INTERNATIONAL PLC

Micro Focus is a global enterprise software company supporting the technology needs and challenges of the Global 2000. Our solutions help organizations leverage existing IT investments, enterprise applications and emerging technologies to address complex, rapidly evolving business requirements while protecting corporate information at all times.

Our product portfolios are Micro Focus (which included HPE Software from completion) and SUSE. The Micro Focus solution portfolios are Security, IT Operations Management, Application Delivery Management, Information Management & Governance and Application Modernization & Connectivity. SUSE, a pioneer in Open Source software, provides reliable, interoperable Linux, Software Defined Infrastructure and Application Delivery platforms that give customers greater control and flexibility while reducing cost.
TELECOMS

The Telecoms sector comprises companies involved in creating and developing infrastructure that allows communication on a global scale.

The sector includes the following sub-sectors: Fixed Line Telecommunications and Mobile Telecommunications.

SECTOR AT A GLANCE

2
There are 2 companies in the Telecoms sector included in the FTSE 100

65%
Revenues generated from International markets by Telecoms companies listed in the FTSE 100

£78bn+
Market Capitalisation of the Telecoms companies in the FTSE 100

514,000+
Number of employees worldwide in Telecoms companies listed in the FTSE 100
BT GROUP PLC

BT Group is a provider of telecommunications networks and services. It sells fixed-voice, broadband, mobile, and TV products and services to consumers in the UK.

VODAFONE GROUP PLC

Vodafone Group is one of the largest wireless phone companies in the world. Its main line of business involves the provision of wireless mobile and data services to various parts of the world.
Utilities sector includes companies providing utilities such as gas and power. The sector includes the following sub-sectors: Electricity, Gas, Water & Multi-Utilities.

**SECTOR AT A GLANCE**

- **5 companies**
  There are 5 companies in the Utilities sector included in the FTSE 100.

- **£54bn**
  Market Capitalisation of the Utilities companies in the FTSE 100.

- **28%**
  Revenues generated from International markets by Utilities companies listed in the FTSE 100.

- **94,000+**
  Number of employees worldwide in Utilities companies listed in the FTSE 100.
**CENTRICA PLC**

Centrica is an integrated energy company engaged in the generation of power through its nuclear and gas-fired power stations. It offers low carbon, energy-efficient products and services to homes and businesses in the UK and North America.

**NATIONAL GRID PLC**

National Grid transmits and distributes electricity and gas. It owns regulated transmission and electricity generation facilities in the UK and US.
SSE plc is one of the UK’s leading energy companies, involved in the generation, distribution and supply of electricity and in the extraction, storage, distribution and supply of gas. Its core purpose is to provide the energy people need in a reliable and sustainable way. It supplies energy to around 8 million energy customer accounts throughout Great Britain and Ireland. It is frequently ranked number one for customer service and is one of the UK’s leading generators of electricity from renewable sources. In November 2017, SSE plc announced its intention to demerge its GB household Energy Supply and Energy Services businesses and to merge these with NPower, another UK based energy provider; this is expected to take place around late 2018/early 2019.

Severn Trent is a water company, serving 8.1 million people across the Midlands and into north and mid-Wales. We provide our customers with almost 2 billion litres of water every day and remove 2.6 billion litres of waste water through enough pipes to go round the world three-and-a-half times. Our network has the most water pipes of any company in the sector and the largest network of sewers outside of the capital. Our investment plans will see us plough more than £6bn into our network between 2015 and 2020, which is around £1,400 for every one of our customers. The programme includes our biggest ever scheme, the Birmingham Resilience Project, which is designed to provide a long-term alternative water supply to the city.
UNITED UTILITIES GROUP PLC
United Utilities Group is engaged in utility operations. The company, through its subsidiaries, owns and manages a regulated water and wastewater network.

BRANDS
United Utilities

SECTOR
Utilities

INDUSTRY
Gas, Water & Multi-Utilities

AT A GLANCE
MARKET SEGMENT
FTSE 100, Main Market

TRADING SERVICE
SETS

ADMISSION TO TRADING
28 July 2008

ISIN
GB00B39J2M42

TICKER SYMBOL
UU.

MARKET CAP (IN MILLIONS)*
£4,542.74

COUNTRIES OF OPERATION
UK only

NO. OF EMPLOYEES
5,301

TRADING DATA
AVERAGE DAILY VALUE TRADED
£17,834,482

AVERAGE DAILY NO. OF TRADES
4,138

“OUR VISION IS TO BE THE BEST UK WATER AND WASTEWATER COMPANY, PROVIDING GREAT SERVICE TO OUR CUSTOMERS”

ELITE Connect
Your connection to investment opportunities

In a world where new technologies are having a direct impact on the way public companies interact and engage with institutional investors across the globe, London Stock Exchange Group is offering a highly innovative communication platform that allows you to evolve with this rapidly changing environment.

ELITE Connect is a platform dedicated to bringing together public companies, institutional investors and intermediaries to facilitate and expand interaction and increase productivity.

ELITE Connect provides a unique suite of user-friendly technology services to support and enhance your day-to-day investor engagement activity by providing the ability to:

— Access a global network of investors, brokers/intermediaries and your peers
— Connect with new and existing investors
— Manage meetings, results, roadshows and conferences
— Share presentations, documents and updates
— Meet digitally using a dedicated video conferencing tool
— Webcast live to a large audience
— Expand your footprint and broaden your reach using our video recording technology
— Record all investor engagement using our activity tracker

Lead the way in innovative IR practice by using ELITE Connect to streamline your activities.

Find out more at: www.elite-connect.com
Contact us at: eliteconnect@lseg.com
Follow us: @ELITEGroup #weareELITE

A professional network to connect people, follow companies of interest, send messages and request meetings.

A calendar and event management tool for scheduling physical and digital meetings, roadshows, conferences and events.

A digital meeting room, featuring high-quality and easy to use video, with document sharing and note taking facilities.

A unique view of your personal communication and meeting history with people and companies.

A personalised quality content stream populated by companies, investors, brokers and other trusted sources.

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CONTENT
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DATA
All data used in the directory are as of 28th February 2018.

FTSE 100 QUARTERLY REVIEW
The information included in this directory is aligned with the FTSE 100 Quarterly Review published on 28th February 2018, and effective as of 19th March 2018.

LONDON STOCK EXCHANGE PROPRIETARY DATA
The information in the following sections has been extracted from London Stock Exchange, Mergent and FTSE Russell databases: trading data, ICB sectors, market capitalisation, ticker symbols, ISIN, and admission to trading date.

DATA PROVIDED BY FTSE 100 COMPANIES
The following information has been provided directly by the FTSE 100 companies: company profile, brands, areas of operation, countries of operation, number of employees, revenues from international markets.

In the cases where companies didn’t respond to London Stock Exchange’s request for information, the data aforementioned was taken from the companies’ websites and annual reports.

REVENUES FROM INTERNATIONAL MARKETS
Refer to revenues derived from non-UK markets.

IMAGERY
Images used have been provided by the FTSE 100 companies. In the cases where the companies didn’t respond to London Stock Exchange’s request for information, images have been sourced from third party image libraries referenced on page 152.
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