



**London**  
Stock Exchange

# The Global Cleantech Capital

# The London Stock Exchange Markets Cater to a Range of Companies



**AiM**

Supports the capital raising activities of earlier stage companies

Exchange regulated market with NOMAD required at all times

Less onerous admission criteria and ongoing obligations, tailored to growing companies

1,277 companies

**Main Market**

Supports the capital raising activities of more established companies

Regulated by the UKLA with a listing sponsor required

Listing and disclosure criteria equivalent to standards set by EU Directives, plus "super-equivalent" UK standards\*



1,446 companies



# Cleantech companies at a glance



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Number of cleantech companies	99	42
Average amount raised at admission	£18.55M	£167.35M*
Total amount raised at admission	£1.87BN	£2.84BN*
Total raised in further issues	£1.3BN	£1.77BN
Total market capitalisation	£3.9BN	£48.1BN
Number of international companies	44	2

Source: London Stock Exchange Statistics, and ProQuote 02.03.10

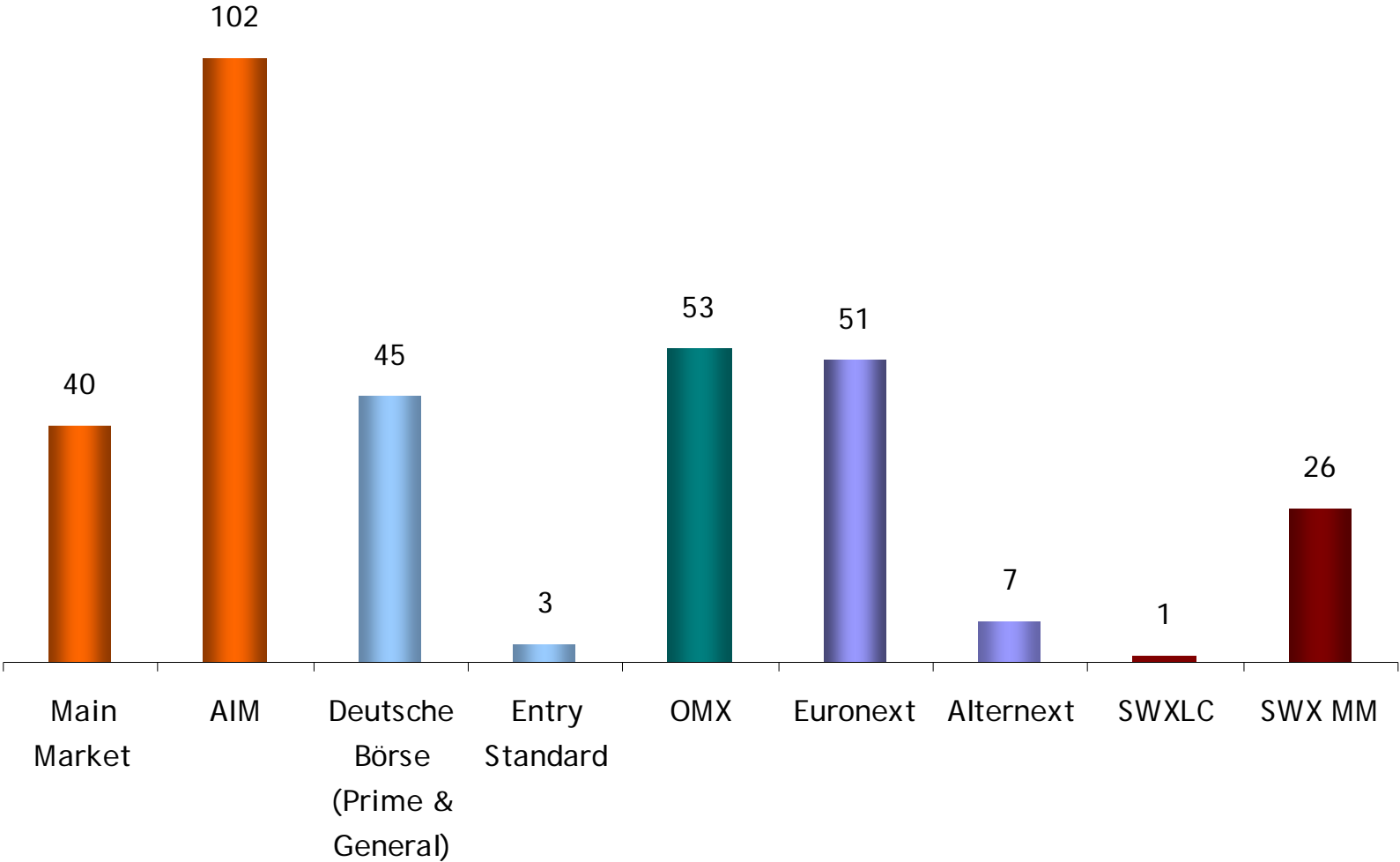
\* Excludes 27 companies due to unavailability of data, pre-1998.

Main Market Averages & totals have been adjusted for the companies with available data (with excluded data, averages might be lower and total amounts raised might be higher)

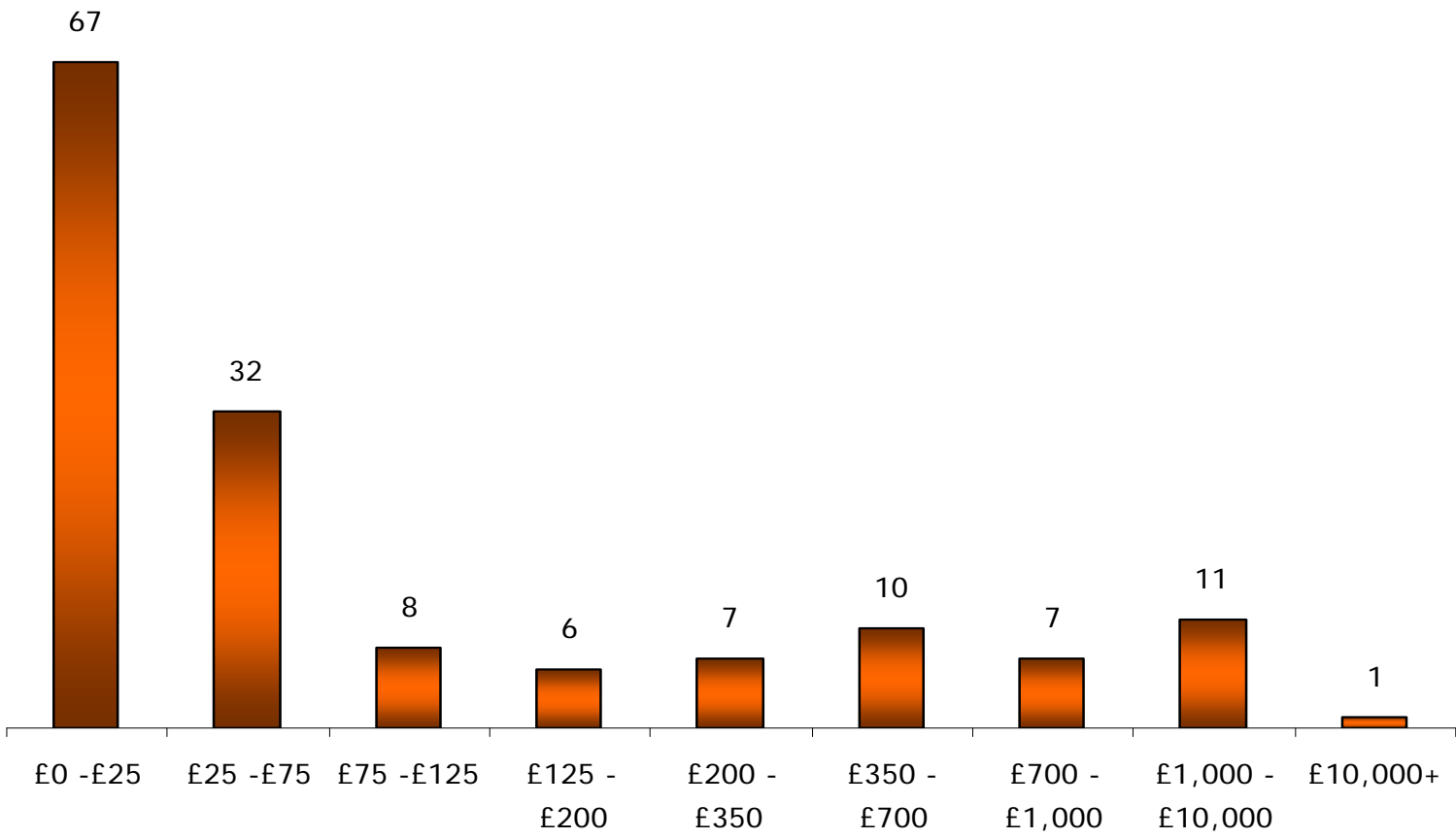
# London leads Europe's Cleantech Industry by number of companies



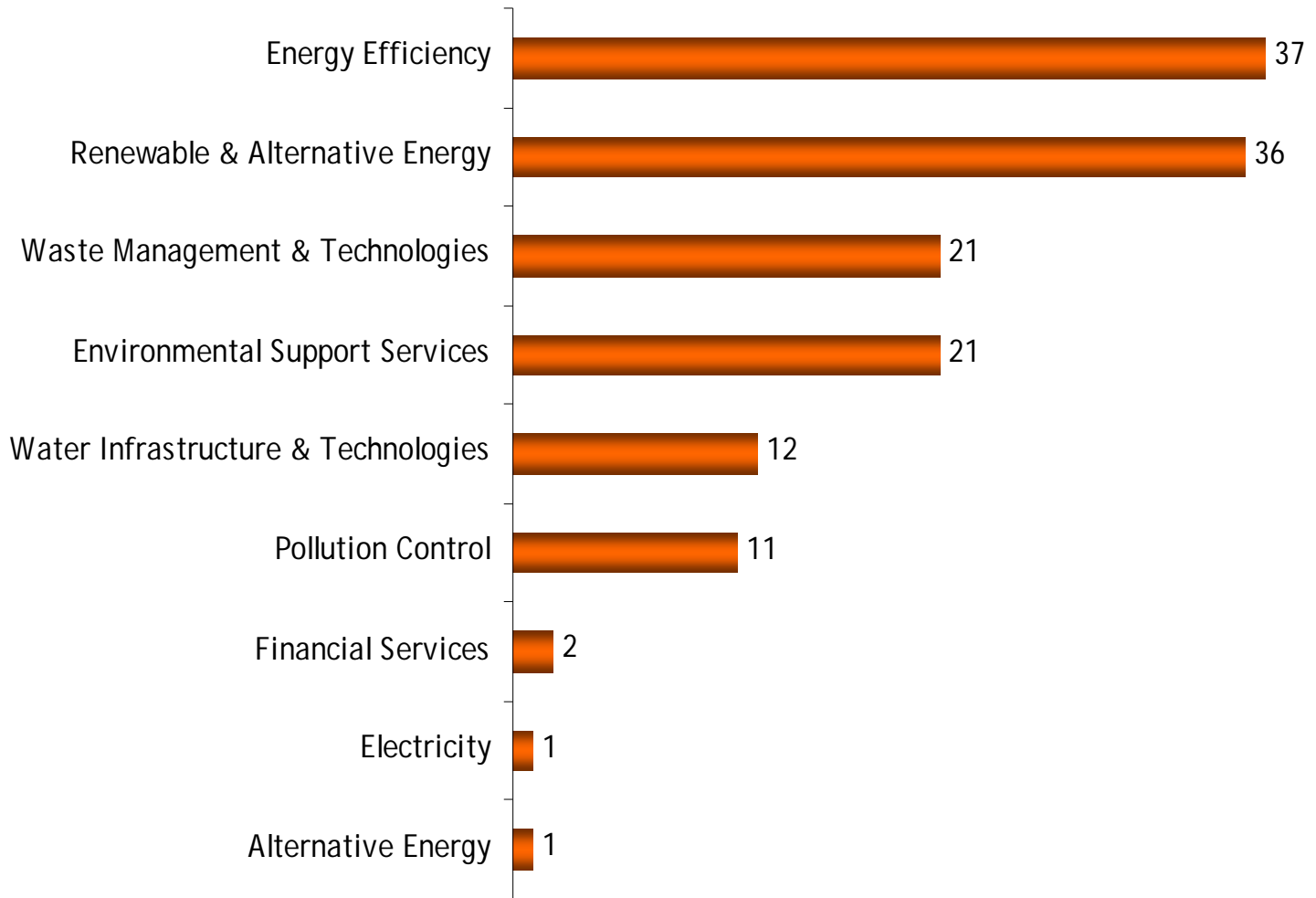
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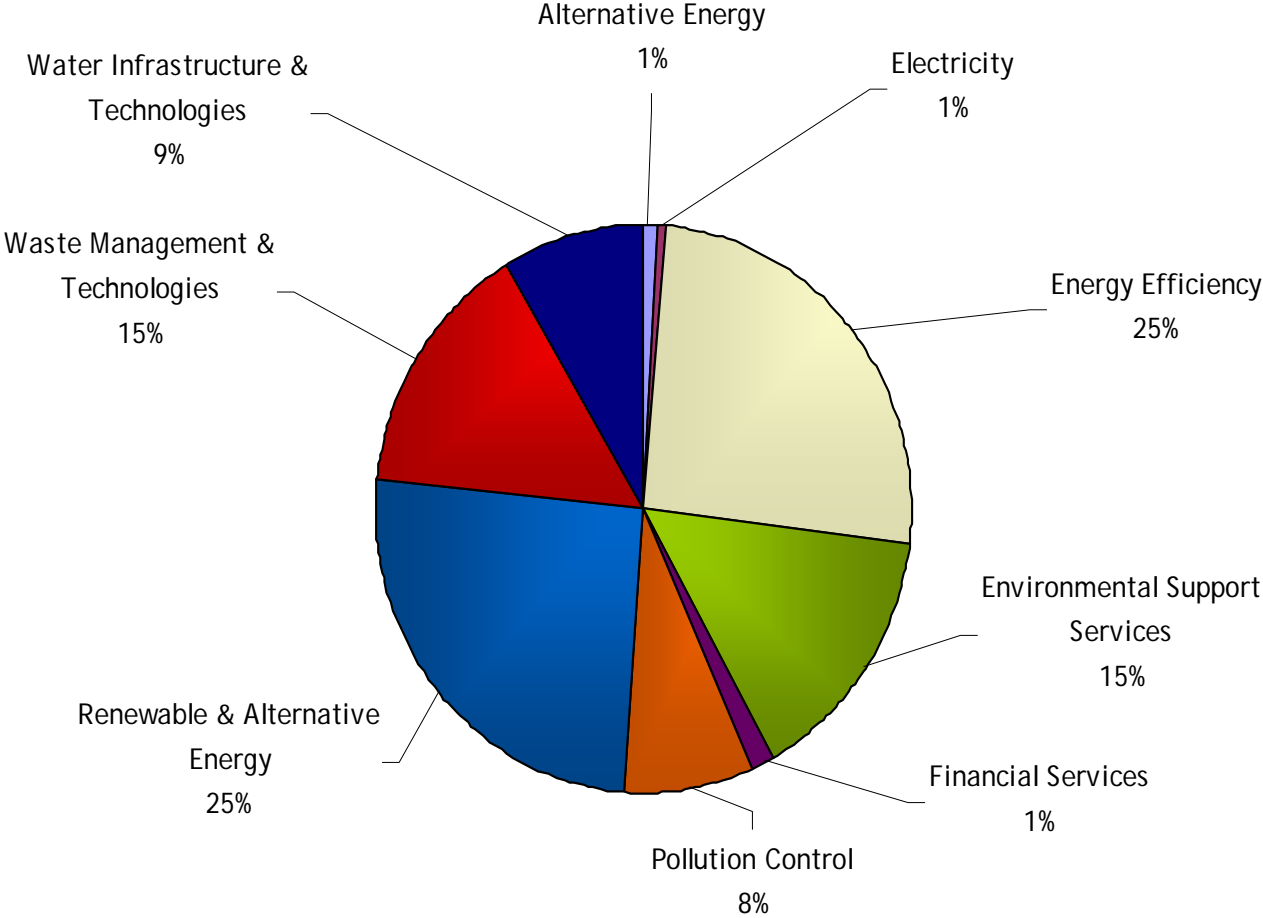
# Number of Cleantech companies (AIM & MM) by market capitalisation (£m)



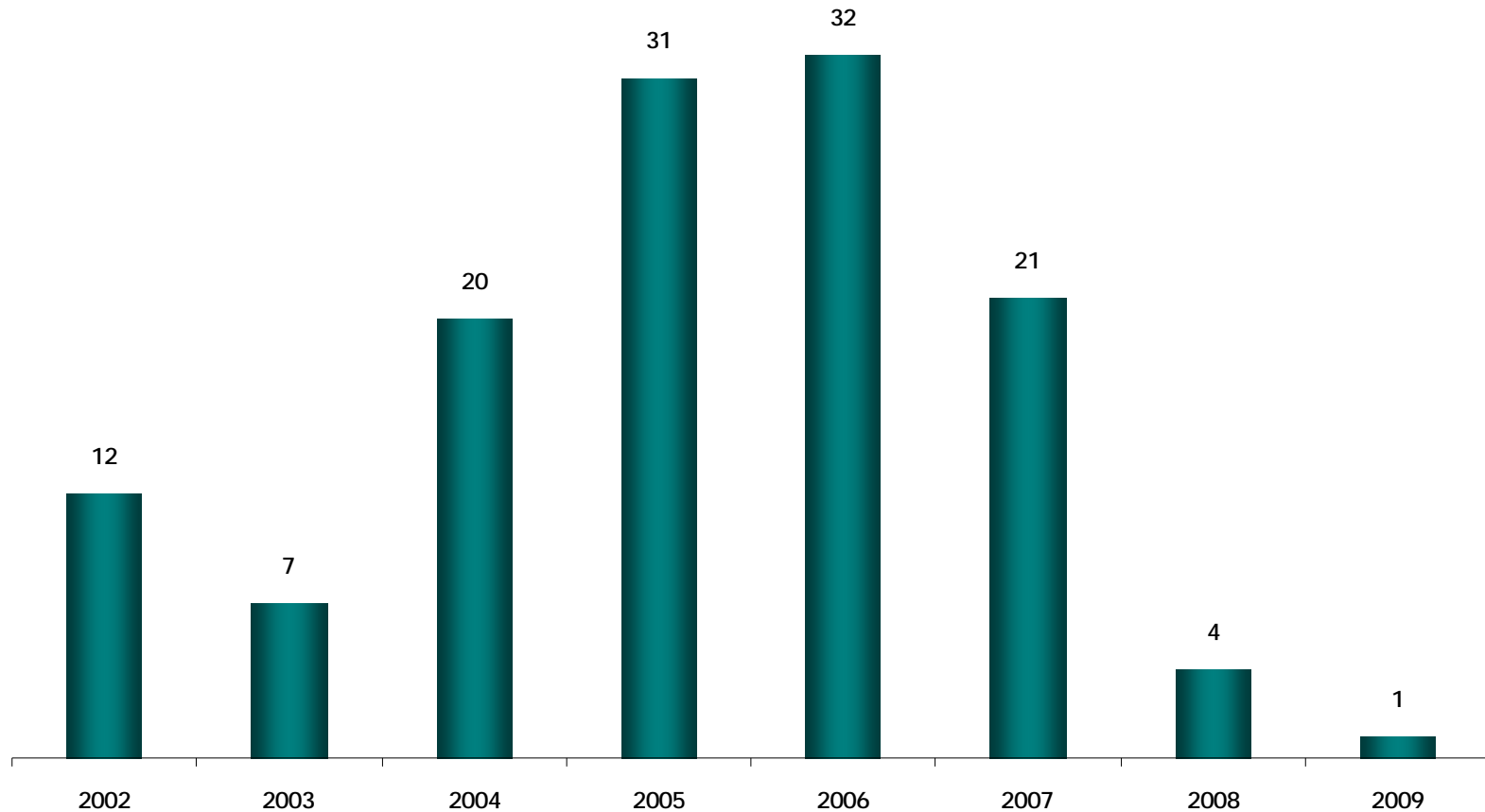
# Number of current Cleantech companies on AIM & MM



# Cleantech sectors on AIM & MM by percentage of companies



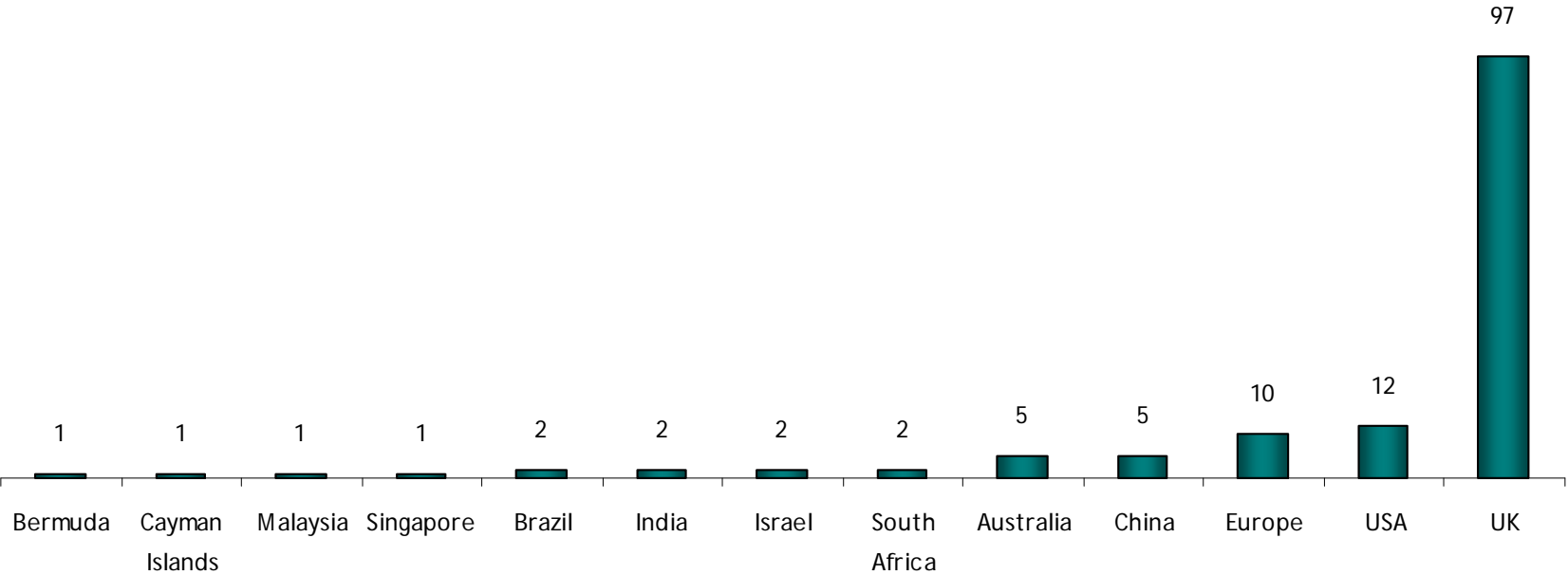
# Cleantech Admissions - number of companies, AIM & Main Market



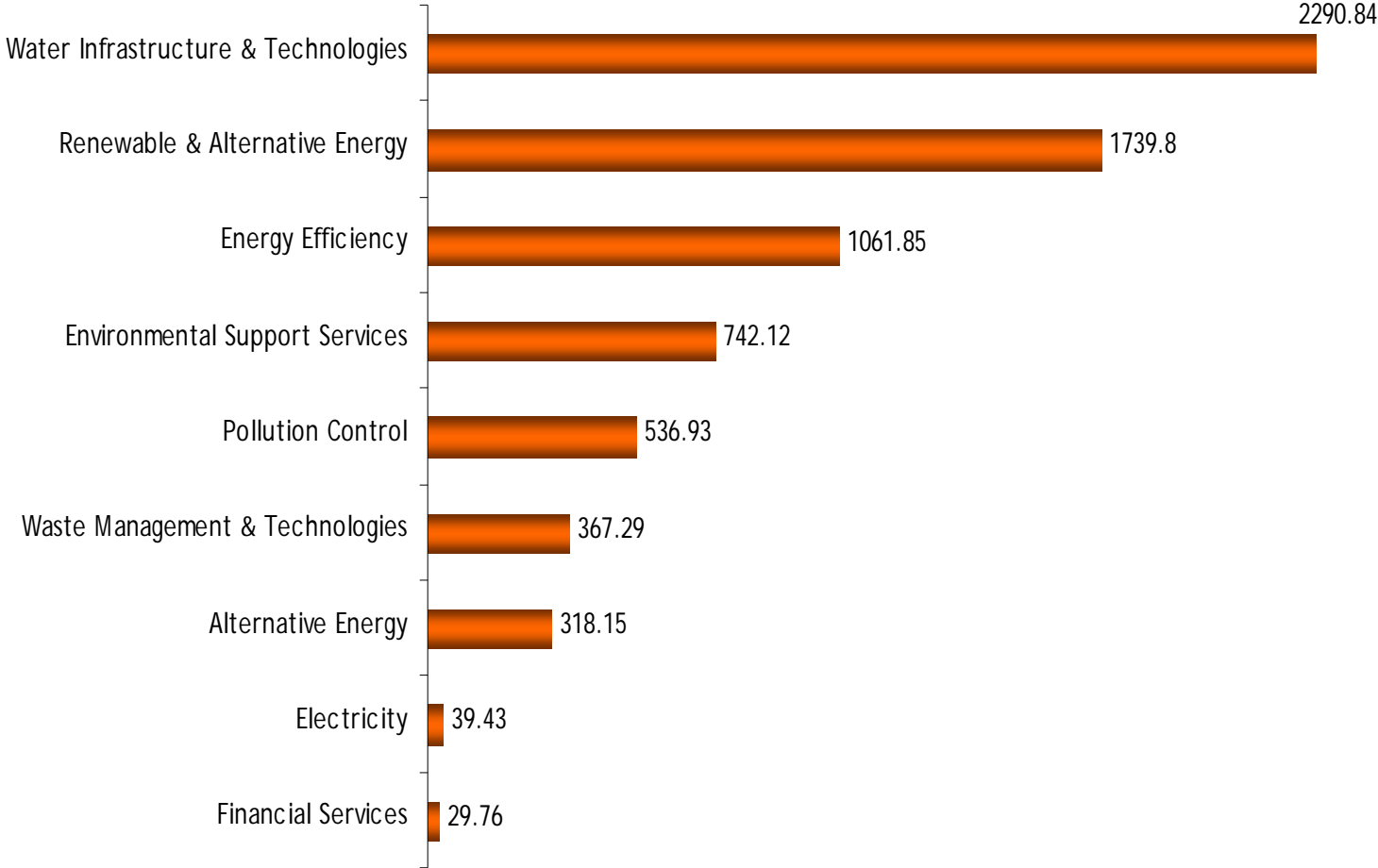
# Countries Represented in London's Cleantech Community



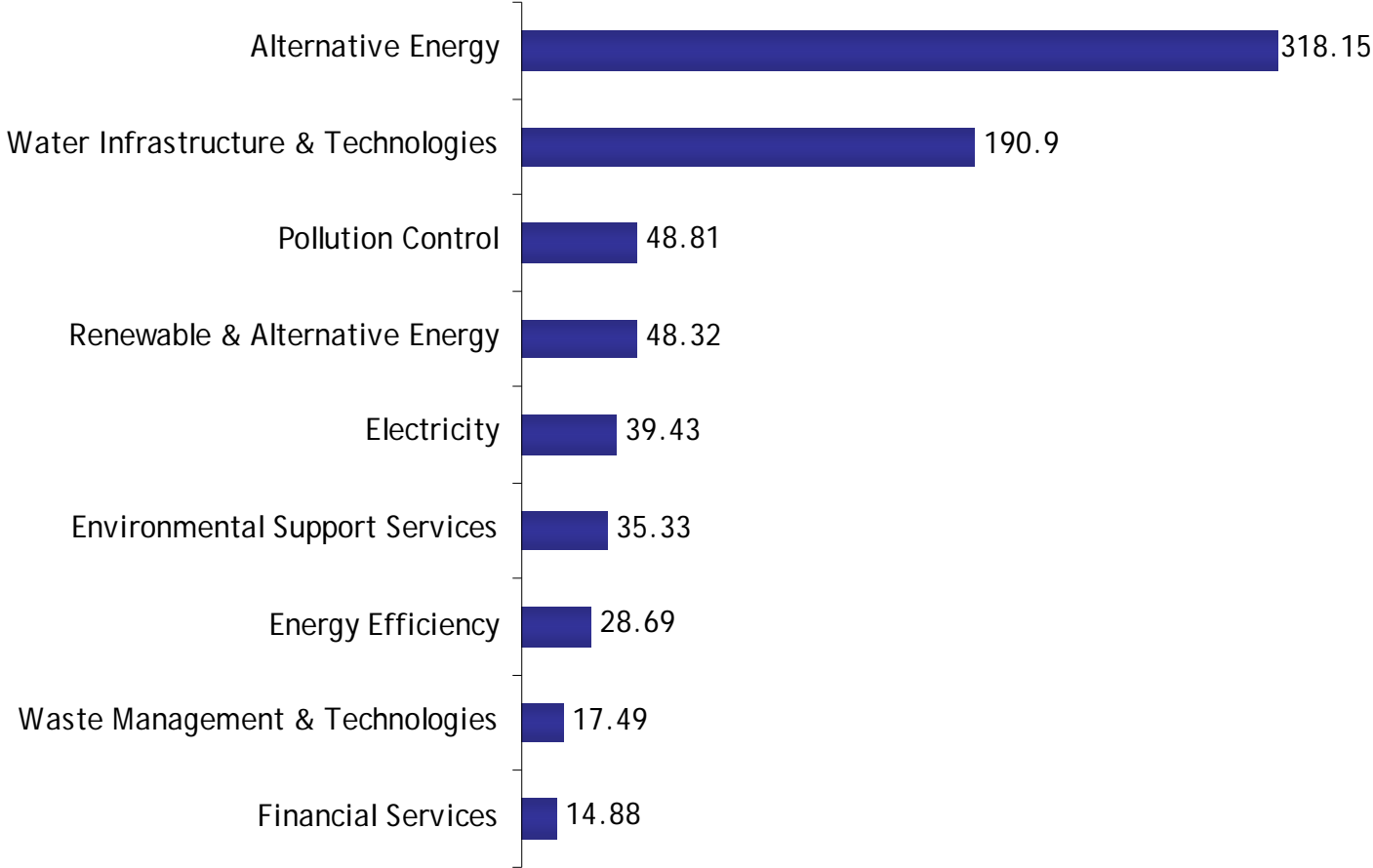
European countries include Belgium, Italy, Germany, Ireland and Sweden



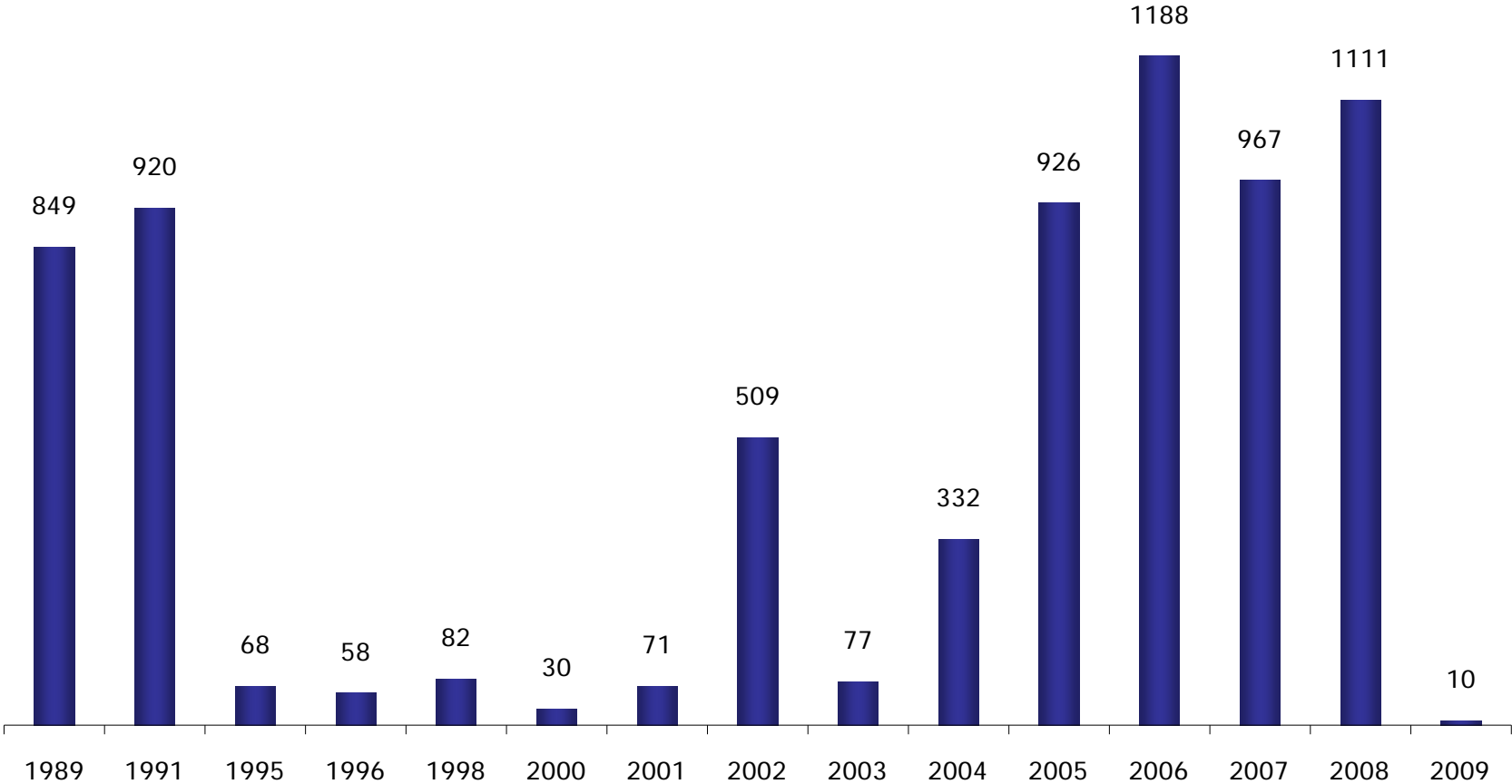
# Amount raised on AIM & MM by sector (£m)



# Average amount raised (£m) by sectors



# Total amount raised (£m) by cleantech companies on the Exchange (AIM & MM) by year



# FTSE Environmental Opportunities Indices

## The FTSE Environmental Markets Classification System

For investors defining the opportunity set has been problematic.

“Companies that provide products and services offering solutions to environmental problems, or that improve the efficiency of natural resource use.”

- 6 Sectors:
  1. Renewable & Alternative Energy
  2. Energy Efficiency
  3. Water Infrastructure & Technologies
  4. Pollution Control
  5. Waste Management & Technologies
  6. Environmental Support Services
- 24 Sub-Sectors...

For more information on the FTSE Environmental Market Indices and Classification System please get in touch with:  
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# Why London?

## The world's capital market

- The leading global financial centre
- 255 foreign banks based in London
- 75% of leading law firms based in London
- 42% of global foreign equity trading
- 36% of global derivatives turnover
- 32% of global turnover in foreign exchange



70 yrs' experience  
with investment  
entities

520 quoted funds  
capitalised at over  
£95bn (\$193bn)

c.80% European  
hedge funds  
managed here

Institutional funds  
up 40% in London  
over last 10yrs

Supported by a network of specialist cleantech advisers and one of the world's most efficient, global public capital markets

The FTSE Environmental Markets Classification System